SEPARATE FINANCIAL STATEMENTS

Quarter II 2024

# CONTENTS

	Pages
General information	1
Report of management	2
Separate balance sheet	3 - 4
Separate income statement	5 - 6
Separate cash flow statement	7
Notes to the separate financial statements	8 - 35
Appendix - Explanation for the variances in income statements between the two periods	36

**GENERAL INFORMATION (continued)** 

# THE COMPANY

Vincom Retail Joint Stock Company ("the Company"), previously known as Vincom Retail Company Limited, is established in accordance with the Business Registration Certificate No. 0105850244 issued by the Hanoi Department of Planning and Investment on 11 April 2012. In accordance with the 2<sup>nd</sup> amended Business Registration Certificate dated 14 May 2013, the Company changed its legal form to a joint stock company and also changed its name to Vincom Retail Joint Stock Company. Subsequently, the Company obtained amended Enterprise Registration Certificates with the latest is the 26<sup>th</sup> amended Enterprise Registration Certificate dated on 03 May 2024.

The Company's shares were officially listed on the Ho Chi Minh Stock Exchange (HOSE) on 6 November 2017.

The current principal activities of the Company are to invest in and develop shopping centers for lease and inventory properties for sale.

The Company's head office is located at Symphony Tower, Chu Huy Man street, Vinhomes Riverside, Phuc Loi ward, Long Bien district, Hanoi, Vietnam.

#### **BOARD OF DIRECTORS**

Members of the Board of Directors during the period and at the date of this report are:

Ms. Thai Thi Thanh Hai	Chairwoman	Resigned on 23 April 2024
Ms. Tran Mai Hoa	Chairwoman	Appointed on 23 April 2024
Mr. Nguyen The Anh	Member	
Ms. Le Mai Lan	Member	Resigned on 23 April 2024
Mr. Sanjay Vinayak	Independent member	
Mr. Fong, Ming Huang Ernest	Independent member	
Mr. Nguyen Hoai Nam	Member	Appointed on 23 April 2024

#### **MANAGEMENT**

Members of the management during the year and at the date of this report are:

Ms. Tran Mai Hoa	General Director	Appointed on 20 March 2023 and resigned on 22 April 2024
Ms. Pham Thi Thu Hien	General Director	Resigned on 20 March 2023 and appointed on 22 April 2024
Ms. Pham Thi Thu Hien	Deputy General Director	Appointed on 20 March 2024 and resigned on 22 April 2024
Ms. Vu Tuyet Hang	Deputy General Director	Resigned on 29 January 2024
Mr. Nguyen Duy Khanh Ms. Pham Thi Ngoc Ha	Deputy General Director Chief Financial Officer	Appointed on 29 January 2024

#### SUPERVISORY BOARD

Members of the Supervisory Board during the year and at the date of this report are:

Mr. Chu Anh Dung	Head	Resigned on 23 April 2024
Ms. Nguyen Thu Phuong	Member	Resigned on 23 April 2024
Ms. Tran Thanh Tam	Member	Resigned on 23 April 2024
Mr. Nguyen Thanh Trung	Head	Appointed on 23 April 2024
Mr. Hoang Duc Hung	Member	Appointed on 23 April 2024
Mr. Tran Xuan Hai	Member	Appointed on 23 April 2024

GENERAL INFORMATION (continued)

# **LEGAL REPRESENTATIVE**

The legal representatives of the Company during the year and up to the date of this report are Ms. Tran Mai Hoa, Ms. Pham Thi Thu Hien and Mr. Nguyen Anh Dung.

Ms. Pham Thi Ngoc Ha is authorised by the legal representative of the Company to sign the Company's financial statements in accordance with the Authorisation Letter No. 91/2024/GUQ-VCR dated 04 June 2024.

1

#### REPORT OF MANAGEMENT

Management of Vincom Retail Joint Stock Company ("the Company") presents this report and the separate financial statements of the Company for Quarter II 2024.

# MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE SEPARATE FINANCIAL STATEMENTS

Management is responsible for the separate financial statements of each financial period which give a true and fair view of the separate financial position of the Company, and of the separate results of its operations and its separate cash flows for the period. In preparing those separate financial statements, management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- ▶ state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the separate financial statements; and
- ▶ prepare the separate financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue its business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the separate financial position of the Company and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying separate financial statements.

#### STATEMENT BY MANAGEMENT

Management does hereby state that, in its opinion, the accompanying separate financial statements give a true and fair view of the separate financial position of the Company as at 30 June 2024, and of the separate results of its operations and its separate cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of separate financial statements.

The Company has subsidiaries as disclosed in the separate financial statements. The Company prepared these separate financial statements to meet the prevailing requirements in relation to disclosure of information, specifically the Circular 96/2020/TT-BTC on disclosure of information on the securities market. In addition, as required by these regulations, the Company has also prepared the consolidated financial statements of the Company and its subsidiaries for Quarter II 2024 ("the consolidated financial statement") dated 22 July 2024.

Users of the accompanying separate financial statements should read these separate financial statements together with the consolidated financial statements of the Company and its subsidiaries in order to obtain full information on the inteirm consolidated financial position, consolidated results of operations and consolidated cash flows of the Company and its subsidiaries.

For and on behalf of management: W

Pham Thi Ngoc Ha
Chief Financial Officer

Hanoi, Vietnam

22 July 2024

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SEPARATE BALANCE SHEET as at 30 June 2024

Code	ASSETS	Notes	As at 30/06/2024	As at 31/12/2023
100	A CURRENT ASSETS		4,943,723	2,319,382
110	I. Cash	4	27,787	1,377,060
111	1. Cash		27,787	1,377,060
120	II. Short-term investments		21,778	604,664
123	Held-to-maturity investments	5	21,778	604,664
130	III. Current accounts receivable		1,835,333	315,282
131	Short-term trade receivables	6	395,471	354,013
132	2. Short-term advances to suppliers		5,697	5,815
136	3. Other short-term receivables	7	1,511,351	11,077
137	4. Provision for doubtful short-term receivables	6	(77,186)	(55,623)
140	IV. Inventories	8	8,885	8,785
141	1. Inventories		8,885	8,785
150	V. Other current assets	10	3,049,940	13,591
151	Short-term prepaid expenses	9	8,944	12,969
152	Value-added tax deductible		745	486
153	3. Tax and other receivables from the State		136	136
155	4. Other current assets	10	3,040,115	_
200	B. NON-CURRENT ASSETS		31,398,445	30,960,502
210	I. Long-term receivables		446,728	561
216	1. Other long-term receivables	7	446,728	561
220	II. Fixed assets		19,819	25,125
221	Tangible fixed assets	11	5,866	7,095
222	Cost		23,304	23,068
223	Accumulated depreciation		(17,438)	(15,973)
227	2. Intangible assets	12	13,953	18,030
228	Cost		72,177	72,029
229	Accumulated amortisation		(58,224)	(53,999)
230	III. Investment properties	13	5,066,956	5,195,057
231	1. Cost		6,532,498	
232	2. Accumulated depreciation		(1,465,542)	(1,337,441)
240	IV. Long-term assets in progress		17,048	18,372
242	1. Construction in progress	14	17,048	18,372
250	V. Long-term investments		17,604,497	17,713,987
251	Investments in subsidiaries	15	13,968,718	13,959,118
253	2. Investments in other entities	16	3,635,779	3,754,869
260	VI. Other long-term assets		8,243,397	8,007,400
261	Long-term prepaid expenses	9	102,974	103,117
262	2. Deferred tax assets		16,015	10,875
268	3. Other long-term assets	10	8,124,408	7,893,408
270	TOTAL ASSETS		36,342,168	33,279,884

SEPARATE BALANCE SHEET (continued) as at 30 June 2024

Currency: VND million

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Code	EQUITY	Notes	As at 30/06/2024	As at 31/12/2023
300	C. LIABILITIES		9,150,082	6,455,900
310	I. Current liabilities		3,150,033	3,727,046
311	Short-term trade payables	17.1	313,188	159,825
312	Short-term advances from customers	17.2	18,733	20,442
313	3. Statutory obligations	18	169,228	259,215
315	4. Short-term accrued expenses	19	128,017	161,835
318	5. Short-term unearned revenue		42,109	16,974
319	6. Other short-term payables	20	153,962	146,779
320	7. Short-term loan and debts	21.1	2,324,733	2,961,913
321	8. Short-term provisions		63	63
330	II. Non-current liabilities		6,000,049	2,728,854
336	1. Long-term unearned revenue		158,369	164,270
337	2. Other long-term liabilities	20	3,862,111	593,873
338	3. Long-term loans and debts	21.2	1,979,569	1,970,711
400	D. OWNERS' EQUITY		27,192,086	26,823,984
410	I. Capital	22	27,192,086	26,823,984
411	1. Issued share capital		23,288,184	23,288,184
411a	- Shares with voting rights		23,288,184	23,288,184
412	2. Share premium		46,983	46,983
415	3. Treasury shares		(1,954,258)	(1,954,258)
420	4. Other funds belonging to owners' equity		5,000	5,000
421	5. Undistributed earnings		5,806,177	5,438,075
421a	- Undistributed earnings by the end of prior year		5,438,075	4,586,337
421b	- Undistributed earnings of current period/prior year		368,102	851,738
440	TOTAL EQUITY		36,342,168	33,279,884

Dao Thi Anh Preparer

Nguyen Thi Lan Huong Pham Thi Ngoc Ha Chief Accountant Pham Thi Ngoc Ha

22 July 2024

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# SEPARATE INCOME STATEMENT Quarter II 2024

Code	ITEMS	Notes	Quarter II 2024	Quarter II 2023	For the 6-month period ended 30 June 2024	For the 6-month period ended 30 June 2023
01	Revenue from sale of goods and rendering of services	23.1	562,203	519,771	1,099,906	1,035,379
02	2. Deductions	23.1	-	-	-	-
10	3. Net revenue from sale of goods and rendering of services	23.1	562,203	519,771	1,099,906	1,035,379
11	4. Cost of goods sold and services rendered	24	(411,592)	(303,897)	(713,318)	(538,875)
20	5. Gross profit from sale of goods and rendering of services		150,611	215,874	386,588	496,504
21	6. Finance income	23.2	243,598	115,034	483,149	215,690
<b>22</b> 23	7. Finance expenses In which: Interest expenses	25	(174,967) (134,442)	( <b>72,516)</b> (72,516)		• • •
25	8. Selling expenses	26	(21,656)	(12,275)	(52,353)	(23,635)
26	9. General and administrative expenses	26	(30,383)	(7,482)	(47,920)	(25,376)
30	10. Operating profit		167,203	238,635	457,260	496,727

# SEPARATE INCOME STATEMENT Quarter II 2024

Currency: VND million

					For the 6-month	For the 6-month
Code	ITEMS	Notes	Quarter II 2024	Quarter II 2023	period ended 30 June	
					2024	2023
31	11. Other income	50%	4,775	3,102	17,326	8,772
32	12. Other expenses		(2,496)	(3,867)	(7,782)	(6,340)
40	13. Other profit/(loss)		2,279	(765)	9,544	2,432
50	14. Accounting profit before tax		169,482	237,870	466,804	499,159
51	15. Current corporate income tax expenses	27	(38,277)	(47,278)	(103,842)	(96,375)
52	16. Deferred tax (income)/expense	27	117	(5,296)	5,140	3,876
60	17. Net profit after tax		131,322	185,296	368,102	406,660

Dao Thi Anh Preparer Nguyen Thi Lan Huong Chief Accountant Pham Thi Ngoc Ha Chief Financial Officer

22 July 2024

# SEPARATE CASH FLOW STATEMENT Quarter II 2024

Currency: V	'ND	million
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		Curre	ncy: VND million
Code	ITEMS	For the 6-month period ended 30 June 2024	For the 6-month period ended 30 June 2023
	I. CASH FLOWS FROM OPERATING ACTIVITIES		
01	Profit before tax Adjustments for:	466,804	499,159
02	Depreciation of tangible fixed assets and investment properties and amortisation of intangible assets	133,936	134,480
03	Provisions	21,563	3,175
05 06	Profits from investing activities Interest expenses and issuance costs	(483,149) 271,679	(215,853) 166,456
08	Operating profit before changes in working capital	410,833	587,417
09	Changes in receivables	(4,436,178)	111,945
10	Changes in inventories Changes in payables (other than interests, corporate income tax)	(100) 3,415,454	19,466 (755)
12	Changes in prepaid expenses	238	9,871
14	Interests paid	(223,493)	(170,766)
15	Corporate income tax paid	(198,240)	
20	Net cash flows (used in)/ from operating activities	(1,031,486)	516,989
21	II. CASH FLOWS FROM INVESTING ACTIVITIES Purchase, construction of fixed assets and other long-term assets	(363,955)	(38,601)
21	Collection on investment deposits	119,091	1,642,564
22	Proceeds from disposals of fixed assets	-	164
23	Loans to other entities and payments for purchase of debt	(1)	-
24	Collections from borrowers and proceeds from sale of debt	583,049	-
25	Payments for investments in other entities	(9,600)	I
27	Interests and dividends received	23,501	136,036
30	Net cash flows from investing activities	352,085	1,740,163
	III. CASH FLOWS FROM FINANCING ACTIVITIES	500 400	
33	Drawdown of borrowings and bonds Repayment of borrowings and bonds	520,128 (1,190,000)	k a oal
40	Net cash flows used in financing activities	(669,872)	
50	Net increase in cash and cash equivalents for the period	(1,349,273)	
60	Cash and cash equivalents at the beginning of the period	1,377,060	1 1
70	Cash and cash equivalents at the end of the period	27,787	

Dao Thi Anh Preparer Nguyen Thi Lan Huong Chief Accountant Pham Thi Ngoc Ha

10585 Chief Financial Officer

#### 1. CORPORATE INFORMATION

Vincom Retail Joint Stock Company ("the Company"), previously known as Vincom Retail Company Limited, is established in accordance with the Business Registration Certificate No. 0105850244 issued by the Hanoi Department of Planning and Investment on 11 April 2012. In accordance with the 2<sup>nd</sup> amended Business Registration Certificate dated 14 May 2013, the Company changed its legal form to a joint stock company and also changed its name to Vincom Retail Joint Stock Company. Subsequently, the Company obtained amended Enterprise Registration Certificates with the latest is the 26<sup>th</sup> amended Enterprise Registration Certificate dated on 03 May 2024.

The Company's shares were officially listed on Ho Chi Minh Stock Exchange (HOSE) since 6 November 2017.

The current principal activities of the Company are to invest in and develop shopping centers for lease and inventory properties for sale.

The Company's normal course of business cycle of real estate business starts at the time of application for investment certificate, commencement of site clearance, construction, and ends at the time of completion, thus, the normal course of real estate business is from 12 months to 36 months. The Company's normal course of business cycle of other business activities is 12 months.

The Company's head office is located at Symphony Tower, Chu Huy Man street, Vinhomes Riverside, Phuc Loi ward, Long Bien district, Hanoi, Vietnam.

The number of the Company's employees as at 30 June 2024 is 724 (31 December 2023: 642).

#### Corporate structure

The Company has 04 following subsidiaries as at 30 June 2024:

No.	Name	Voting right (%)	Equity interest (%)	Registered office's address	Principal activities
1	Vincom Retail Operation Co., Ltd	100.00	100.00	Symphony Tower, Chu Huy Man street, Phuc Loi ward, Long Bien district, Hanoi	Leasing and trading real estate property
2	Suoi Hoa Urban Development Co., Ltd	100.00	100.00	Km1 + 200, Tran Hung Dao street, Suoi Hoa ward, Bac Ninh city, Bac Ninh province	Leasing and trading real estate property
3	Vincom Retail Investment JSC	99.90	99.90	Symphony Tower, Chu Huy Man street, Phuc Loi ward, Long Bien district, Hanoi	Leasing and trading real estate property
4	Vincom Retail Landmark 81 Co., Ltd	100.00	100.00	Floor 20A, Vincom Center Dong Khoi Building, 72 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City	Leasing and trading real estate property

#### 2. BASIS OF PREPARATION

# 2.1 Purpose of preparing the separate financial statements

The Company has subsidiaries as disclosed in Note 1 and Note 14. The Company prepared these separate financial statements to meet the prevailing requirements in relation to disclosure of information, specifically the Circular 96/2020/TT-BTC on disclosure of information on the securities market. In addition, as required by these regulations, the Company has also prepared the consolidated financial statements of the Company and its subsidiaries for Quarter | 2024 ("the consolidated financial statements") dated 25 April 2024.

Users of the accompanying separate financial statements should read these separate financial statements together with the consolidated financial statements of the Company and its subsidiaries in order to obtain full information on the consolidated financial position, consolidated results of operations and consolidated cash flows of the Company and its subsidiaries.

### 2.2 Accounting standards and system

The separate financial statements of the Company, which are expressed in Vietnam dong ("VND"), are prepared in accordance with Vietnamese Enterprise Accounting System and Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- ▶ Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- ▶ Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- ▶ Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- ▶ Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- ▶ Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying separate financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the separate financial position and separate results of operations and separate cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

#### 2.3 Applied accounting documentation system

The Company's applied accounting documentation system is the General Journal.

# 2.4 Fiscal year

The Company's fiscal year applicable for the preparation of its separate financial statements starts on 01 January and ends on 31 December.

### 2.5 Accounting currency

The separate financial statements are prepared in VND which is also the Company's accounting currency. For the purpose of preparing the separate financial statements for Quarter II 2024, all amounts are rounded to the nearest million and presented in Vietnam dong million ("VND million").

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 3.1 Cash and cash equivalents

Cash and cash equivalents comprise cash in banks, cash in transit and short-term, highly liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

### 3.2 Held-to-maturity investments

Held-to-maturity investments are those that the Company's management has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at bank, bonds and redeemable preference shares which the issuers are required to repurchase at a certain date. These investments are stated at costs less allowance for doubtful debts.

#### 3.3 Inventories

#### Inventory properties

Properties being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory properties and is measured at the lower of cost incurred in bringing the inventories to their present location and condition, and net realisable value.

#### Cost includes:

- Freehold, leasehold rights for land and land developement costs;
- ▶ Construction costs payable to contractors; and
- Borrowing costs, consultancy and design costs, costs of site preparation, professional fees for legal services, properties transfer taxes, construction overheads and other related costs.

Net realisable value is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less estimated costs to completion and the estimated costs of sale.

The cost of inventory properties recognised in the separate income statement on disposal is determined with reference to the specific costs incurred on the properties sold and an allocation of any non-specific costs based on an appropriate basis.

### 3.4 Receivables

Receivables are presented in the separate financial statements at the carrying amounts due from customers and other debtors, after provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the balance sheet date which are doubtful of being recovered.

#### 3.5 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the separate income statement as incurred.

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)
Quarter II 2024

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### 3.5 Tangible fixed assets (continued)

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the separate income statement.

#### 3.6 Leased assets

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset and the arrangement conveys a right to use the asset.

A lease is classified as a finance lease whenever the terms of the lease transfer substantially all the risks and rewards of ownership of the asset to the lessee. All other leases are classified as operating leases.

Where the Company is the lessee

Rentals under operating leases are charged to the separate income statement on a straightline basis over the lease term.

Where the Company is the lessor

Assets subject to operating leases are included as the Company's investment properties in the separate balance sheet.

Lease income is recognised in the separate income statement on a straight-line basis over the lease term.

#### 3.7 Intangible assets

Intangible assets are stated at cost less accumulated amortisation.

The cost of an intangible assets comprises of its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use. Expenditures for additions, improvements are added to the carrying amount of the assets and other expenditures are charged to the separate income statement as incurred.

When intangible assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the separate income statement.

# 3.8 Depreciation and amortisation

Depreciation of tangible fixed assets and amortisation of intangible assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Office equipment

3 - 5 years

Computer software

3 - 8 years

### 3.9 Investment properties

Investment properties are stated at cost including transaction costs less accumulated depreciation.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.9 Investment properties (continued)

Subsequent expenditure relating to an investment properties that has already been recognised is added to the net book value of the investment properties when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment properties, will flow to the Company.

Land use rights presented as investment properties include definite land use rights granted to the Company for the development of its investment properties, and this land use rights are depreciated during authorised period.

Depreciation of investment properties are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Land use rights, buildings and structures 5 - 50 years Machinery, equipment 5 - 25 years

Investment properties are derecognised in the saparate financial statement when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the assets is recognised in the separate income statement in the year of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. The transfer from investment properties to owner-occupied properties or inventories does not change the cost or the carrying value of the properties for subsequent accounting at the date of change in use.

#### 3.10 Borrowing costs

Borrowing costs consist of interests and other costs that an entity incurs in connection with the borrowing of funds.

Borrowing costs are recorded as expense during the year in which they are incurred, except to the borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the respective asset.

#### 3.11 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the separate balance sheet and amortised over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

Long-term prepaid expenses include long-term prepaid land rental in accordance with Circular No. 45/2013/TT-BTC and other long-term prepaid expenses that bring future economic benefits for more than one year.

#### 3.12 Investments

Investments in subsidiaries

Investments in subsidiaries over which the Company has control are accounted for under the cost method of accounting in the separate balance sheet.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.12 Investments (continued)

Investments in subsidiaries (continued)

Distributions from accumulated net profits of the subsidiaries arising subsequent to the date of acquisition are recognised in the separate income statement. Distributions from sources other than from such profits are considered a recovery of investment and are deducted to the cost of the investment.

#### Investments in other entities

The Company has made capital contribution under business cooperation contracts for shopping malls in which the Company has the right to control, manage and operate the shopping malls when these malls are ready for commercial operations, and to share a portion of profit before tax from the operations of the shopping malls to the counterparties (who are the developers of real estate projects comprising the mall components). In this case, the capital contribution by the Company is recognised as the investment in other entities in the separate balance sheet at the date when the these shopping malls are handed over to the Company for commercial operations until such time as all legal procedures to transfer the malls are completed.

Provision for diminution in value of investments in capital of other entities

Provision is made for any diminution in value of the investments in capital of other entities at the balance sheet date in accordance with the guidance under Circular No. 228/2009/TT-BTC dated 7 December 2009 and Circular No. 89/2013/TT-BTC dated 28 June 2013 issued by the Ministry of Finance. Increases or decreases to the provision balance are recorded as finance expense in the separate income statement.

### Held-to-maturity investments

Held-to-maturity investments are stated at their acquisition costs. After initial recognition, these investments are measured at recoverable amount. Any impairment loss incurred is recognised as finance expense in the separate financial statements and deducted against the value of such investments.

# 3.13 Payables and accruals

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Company.

Payables to contractors are recorded based on work certificates between two parties, regardless of whether or not billed to the Company.

#### 3.14 Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are discounted using a current pre tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as a finance expense.

Expenses relating to provisions are recognised in the separate income statement.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.14 Provisions (continued)

Provision for warranty expenses for apartments and shop-houses

The Company estimates this warranty provision based on revenue and currently available information about repairing expenses of apartments and shop-houses sold in the past.

#### 3.15 Foreign currency transactions

Transactions in currencies other than the Company's reporting currency (VND) are recorded at the actual transaction exchange rates at transaction dates which are determined as follows:

- ► Transactions resulting in liabilities are recorded at the selling exchange rates of the commercial banks designated for payment; and
- Capital contributions or capital received are recorded at the buying exchange rates of the commercial banks designated for capital contribution.

At the end of the reporting year, monetary balances denominated in foreign currencies are translated at the actual exchange rates at the balance sheet dates which are determined as follows:

- Monetary assets are translated at buying exchange rate of the commercial bank where the Company conducts transactions regularly; and
- Monetary liabilities are translated at selling exchange rate of the commercial bank where the Company conducts transactions regularly.

All foreign exchange differences incurred during the year and arising from the revaluation of monetary accounts denominated in foreign currency at year-end are taken to the separate income statement.

# 3.16 Advances from customers

Payments received from customers as deposits for the purchase of residential properties in the future that do not meet the conditions for revenue recognition, are recognised and presented as "Advances from customers" in the separate balance sheet.

# 3.17 Appropriation of net profits

Net profit after tax (excluding negative goodwill arising from a bargain purchase) is available for appropriation to shareholders after approval in the annual general meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

#### 3.18 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised.

Revenue from sale of inventory properties

Revenue from sale of inventory properties is recognised when the significant risks and rewards of ownership of the properties have passed to the buyer.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.18 Revenue recognition (continued)

Revenue from sale of inventory properties (continued)

Revenue from sale of inventory properties also includes long-term lease of real estate properties qualified for recognition of outright sales. If the lease-term is greater than 90% of the asset's useful life, the Company will recognise the revenue for the entire prepaid lease payment if all of the following conditions are met:

- Lessee is not allowed to cancel the lease contract during the lease term, and the lessor is not responsible for reimbursing the prepaid lease payments under any circumstances;
- ▶ The prepaid lease payment is not less than 90% of the total estimated lease payment collected under contract over the lease period and lessee must pay all rental within 12 months from the commencement of the lease:
- Almost all risks and rewards associated with the ownership of leased assets are transferred to the lessee; and
- Lessor must estimate the full cost of leasing activity.

Revenue from leasing of investment properties

Rental income arising from operating lease of properties is recognised in the separate income statement on a straight line basis over the lease terms.

Rendering of services

Revenue from rendering of services is recorded when the services are rendered.

Gains from securities trading, capital transfer

Gains from securities and capital transfer are determined as the excess of selling prices against the cost of investments sold. Such gains are recognised on the date of completion.

Interests

Revenue is recognised as the interests accrued (taking into account the effective yield on the asset) unless collectability is in doubt.

Dividends

Income is recognised when the Company's entitlement as investors to receive the dividend is established.

### 3.19 Taxation

Current income tax

Current income tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance sheet date.

Current income tax is charged or credited to the separate income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Company to set off current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.19 Taxation (continued)

Deferred tax

Deferred tax is provided using the liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for separate financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except for:

- where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the related transaction affects neither the accounting profit nor taxable profit or loss; and
- ▶ in respect of taxable temporarily differences associated with investments in subsidiaries and associates, and interests in joint ventures where timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised, except:

- where the deferred tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporarily differences associated with investments in subsidiaries, associates, and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Previously unrecognised deferred tax assets are re-assessed at the balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

Deferred tax is charged or credited to the separate income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

B09a-DN

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)
Quarter II 2024

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 3.19 Taxation (continued)

Deferred tax

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Company to off-set current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on:

- ▶ either the same taxable entity; or
- when the Company intends either settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future year in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

#### 3.20 Related parties

Parties are considered to be related parties of the group if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the group and other party are under common control or under common significant influence. Related parties can be enterprise or individual, including close members of the family of any such individual.

# 4. CASH AND CASH EQUIVALENTS

Currency: VND million

	As at 30/06/2024_	As at 31/12/2023
Cash in banks	27,565	1,376,935
Cash in transit	222	125
TOTAL	27,787	1,377,060

### 5. HELD-TO-MATURITY INVESTMENTS

Currency: VND million

	As at 30/06/2024	As at 31/12/2023
Short-term held-to-maturity investments	21,778	604,664
TOTAL	21,778	604,664

Ending balance of short-term held-to-maturity investments comprised term deposits with original terms of more than 3 months and remaining terms to maturity of less than 12 months and earned interest at the rate of 2.3% to 6.6% per annum (as at 31 December 2023: 4.4% - 8% per annum).

# 6. SHORT-TERM TRADE RECEIVABLES

SHOW-TERM TRADE RECEIVABLES	Cı	итепсу: VND million
	As at 30/06/2024	As at 31/12/2023
Receivables from leasing activities and rendering related services	300,154	259,973
Receivables from rendering management services	89,603	77,357
Receivables from sale of inventory properties	5,714	16,683
TOTAL In which:	395,471	354,013
Trade receivables from customers	211,108	251,504
Trade receivables from related parties (Note 28)	184,363	102,509
Provision for doubtful short-term receivables	(77,186)	(55,623)

#### 7. OTHER SHORT-TERM RECEIVABLES

Currency: VND million

_	As at 30/06/2024	As at 31/12/2023
Short-term:		
Interests on deposits	6,901	-
Receivable for payment on behalf	8,604	10,962
Receivable from recovering of deposits	1,474,685	<u>-</u>
Others	21,161	115
TOTAL	1,511,351	11,077
In which:		
Other short-term receivables	4,220	<i>4,</i> 788
Other short-term receivables from related parti (Note 28)	1,507,131	6,289
_	As at 30/06/2024	As at 31/12/2023
Long term:		
Interests on deposits	446,167	-
Others	561	561
TOTAL _	446,728	561
In which:		
Other long-term receivables	561	561
Other long-term receivables from related party (Note 28)	446,167	-

### 8. INVENTORIES

	C	Currency: VND million			
	As at 30/06/2024	As at 30/06/2024 As at 31/12/2023			
Materials	2,845	2,745			
Completed inventory properties	6,040_	6,040			
TOTAL	8,885	8,785			

<sup>(</sup>i) The balance mainly comprises of construction and development costs of shop-houses for sale which are parts of the Company's real estate projects.

#### 9. PREPAID EXPENSES

		As at 30/06/2024	As at 31/12/2023
	Short-term:		
	Selling expenses related to sale of inventory properties not yet handed over	500	1,326
	Others	8,444	11,643
	TOTAL	8,944	12,969
	Long-term:		
	Prepaid renting premises	67,977	68,714
	Overhaul expenditures	21,923	21,511
	Tools and supplies	6,437	6,411
	Prepaid land rental	705	851
	Others	5,932	5,630
	TOTAL	102,974	103,117
10.	OTHER ASSETS	Cı	urrency: VND million
		As at 30/06/2024	As at 31/12/2023
	Short-term:	7.0 0.0 00 2027	,10 01 0 // 12 2020
	Deposits to related parties for business purposes (Note 28) (i)	3,040,115	-
	TOTAL	3,040,115	
	Long-term:		
	Deposits to related parties for investment purposes (Note 28) (i)	8,124,408	7,893,408
	TOTAL	8,124,408	7,893,408

- (i) Ending balance are deposits to counterparties to receive transferring a part of real estate projects.
- (ii) Ending balance are deposits to Vingroup JSC, shareholder, and other related parties (hereby referred to as "the counterparties") for the co-investment and co-operations of shopping mall component of a number of real estate projects under business co-investment and co-operation contracts. In accordance with these contracts, the counterparties have committed to transferring shopping mall component to the Company and its subsidiaries, or to granting the Company and its subsidiaries with right to purchase the shopping malls, at the price sufficient to cover all relevant capital expenditures incurred. In case the counterparties have not completed all procedures to hand over the shopping malls to the Company and its subsidiaries when the assets are completed and ready for commercial operations, two parties will sign business cooperation contracts, giving the Company and its subsidiaries the right to control, manage and operate the shopping malls, and a portion of profit before tax from the operations of the shopping malls will be shared to the counterparties.

# 11. TANGIBLE FIXED ASSETS

_	Building and structures	Machineries and equipment	Office equipment	Total
Cost:				
Beginning balance	226	17,134	5,708	23,068
Increases	••	236	-	236
Ending balance	226	17,370	5,708	23,304
Accumulated depreciation:				
Beginning balance	226	12,252	3,495	15,973
Depreciation for the period	-	999	466	1,465
Ending balance	226	13,251	3,961	17,438
Net carrying amount:				
Beginning balance	-	4,882	2,213	7,095
Ending balance		4,119	1,747	5,866

# 12. INTANGIBLE ASSETS

	Computer software
Cost: Beginning balance	72,029
Transferred from completed construction in progress	148
Ending balance	72,177
Accumulated amortisation:	
Beginning balance	53,999
Amortisation for the period	4,225
Ending balance	58,224
Net carrying amount:	
Beginning balance	18,030
Ending balance	13,953

# 13. INVESTMENT PROPERTIES

Currency: VND million

	Building and structures	Machineries and equipment	Total
Cost:			
Beginning balance	5,101,061	1,431,437	6,532,498
Ending balance	5,101,061	1,431,437	6,532,498
Accumulated depreciation:			
Beginning balance	768,063	569,378	1,337,441
Depreciation for the period	68,740	59,361	128,101
Ending balance	836,803	628,739	1,465,542
Net carrying amount:			
Beginning balance	4,332,998	862,059	5,195,057
Ending balance	4,264,258	802,698	5,066,956

Investment properties mainly include the shopping malls of the Company.

Revenue and operating expenses related to investment properties are disclosed in Note 23.3.

# 14. CONSTRUCTION IN PROGRESS

	As at 30/06/2024	As at 31/12/2023	
Construction in progress	17,048	18,372	
TOTAL	17,048	18,372	

# 15. INVESTMENTS IN SUBSIDIARIES

		As at 30/06/2024		As at 31/12/2023			
No.	Company	Number of shares	Carrying value (VND million)	Ownership (%)	Number of shares	Carrying value (VND million)	Ownership (%)
1	Vincom Retail Operation Company Limited	(*)	12,168,956	100.00	(*)	12,168,956	100.00
2	Suoi Hoa Urban Development and Investment JSC	(*)	571,609	100.00	(*)	562,009	97.27
3	Vincom Retail Landmark 81 Company Limited	(*)	1,228,153	100.00	(*)	1,228,153	100.00
	TOTAL	_	13,968,718			13,959,118	

<sup>(\*)</sup> These are limited liability companies; hence there is no share issued.

# 16. INVESTMENTS IN OTHER ENTITIES

	As at 30/06/2024	As at 31/12/2023
Investments in business cooperation contracts (i)	3,635,779	3,754,869
TOTAL	3,635,779	3,754,869

(i) Ending balance comprises deposits to Vingroup JSC, shareholder, and other related parties, for the investment and operation of shopping mall component of a number of real estate projects under business cooperation contracts (the "BCC"). These shopping malls had been completed and ready for commercial operations. As a result, the parties signed the BCC giving the Company the right to control, manage and operate the shopping malls, and a portion of profit before tax from the operation of the shopping malls will be shared to the counterparty.

#### 17. TRADE PAYABLES AND ADVANCES FROM CUSTOMERS

# 17.1 Short-term trade payables

	Cı	Currency: VND million		
	As at 30/06/2024	As at 31/12/2023		
Trade payables to suppliers Trade payables to related parties (Note 28)	12,660	10,882		
	300,528	148,943		
TOTAL	313,188	159,825		

# 17.2 Short-term advances from customers

Currency: VND million

	As at 30/06/2024	As at 31/12/2023
Downpayment from customers under sale and purchase of real estate agreements	3,346	5,014
Others	15,387	15,428
TOTAL	18,733	20,442
In which:		
Advances from other parties	18,733	20,442
Advances from related parties	<u></u>	-

# 18. STATUTORY OBLIGATIONS

	As at 30/06/2024_	As at 31/12/2023
Payables		
Value added tax	56,038	52,114
Corporate income tax	99,833	194,231
Personal income tax	9,265	8,496
Others	4,092	4,374
TOTAL	169,228	259,215

# 19. SHORT-TERM ACCRUED EXPENSES

Currency: VND million

	As at 30/06/2024	As at 31/12/2023
Accrued construction costs	4,123	4,565
Accrued selling costs	2,036	14,873
Accrued interest expenses	26,857	28,137
Accrued labour costs	27,399	42,293
Others	67,602	71,967
TOTAL	128,017	161,835
In which:		
Accrued expenses due to others	120,848	157,538
Accrued expenses due to related parties	7,169	4,297

# 20. OTHER PAYABLES

_	As at 30/06/2024	As at 31/12/2023
Short-term:		
Deposits received under deposit and loan contracts	6,014	17,844
Deposits from tenants to be refunded within the next 12 months	108,411	85,136
Maintenance fund	21,795	21,616
Deposits for site construction	11,482	11,858
Other payables	6,260	10,325
TOTAL	153,962	146,779
In which:		
Other payables	150,881	137,052
Other payables to related parties (Note 28)	3,081	9,727
Long-term:		
Deposits from tenants Less: Deposits from tenants to be refunded	320,522	329,009
within the next 12 months (Presented in Short-term)	(108,411)	(85, 136)
Deposits for business purpose	3,300,000	<b>in</b>
Deposits for investment purpose	350,000	350,000
TOTAL	3,862,111	593,873
In which:		•
Other payables	3,496,133	226,647
Other payables to related parties (Note 28)	365,978	367,226

B09a-DN

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) Quarter II 2024

#### 21. LOANS AND DEBTS

#### 21.1. Short-term loans and debts

			Curre	ency: VND million
	As at 30	0/06/2024	As at 31.	/12/2023
	Carrying value	Payable amount	Carrying value	Payable amount
Syndicated loan (i)	1,803,905	1,803,905	1,771,913	1,771,913
Short-term loan from related party (Note 28)	520,828	520,828	1,190,000	1,190,000
TOTAL	2.324.733	2.324.733	2.961.913	2.961.913

### 21.2. Long-term loans and debts

Currency: VND million

As at 30/06/2024 As at 31/12/2023

Carrying value Payable amount Carrying value Payable amount

Corporate bonds (ii) 1,979,569 1,979,569 1,970,711 1,970,711

TOTAL 1,979,569 1,979,569 1,970,711 1,970,711

### (i) Ending balance comprises:

Lender/Facility	As at 30/06/2024	Maturity		Secured
Agent	(VND million)	date	Interest rate	assets
Deutsche Bank	1,318,825	June 2025	Floating interest rate,	(**)
AG, Singapore		(*)	interest rate for the period	
Branch			ranging from 9.85% per	
			annum to 9.81% per annum	
Deutsche Bank	485,080	June 2025	Floating interest rate,	(**)
AG, Hochiminh		(*)	interest rate for the period	
City Branch			at 9.91% per annum	
TOTAL	1,803,905			

<sup>(\*)</sup> These borrowings have final maturity date in June 2025. The lenders have the right to require the Company to repay the entire loan balance at any time after 9 months from the first utilisation date – September 2024. As at 30 June 2024, the Company reclassified these borrowings as short-term borrowings.

<sup>(\*\*)</sup> These loans are secured by assets attached to land of a shopping mall owned by a subsidiary.

B09a-DN

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) Quarter II 2024

# 21. LOANS AND DEBTS (continued)

# 21.2. Long-term loans and debts (continued)

(ii) Ending balance comprises:

	As at 30/06/2024	Maturity		Secured
Bond arranger	(VND million)	date	Interest rate	assets
Techcom	1,979,569	August 2025	Floating interest rate,	(***)
Securities Joint			interest rate for the period	
Stock Company			ranging from 9.38% per	
			annum to 9.78% per annum	
TOTAL	1,979,569			

<sup>(\*\*\*)</sup> These bonds are secured by land use right and assets attached to land of a shopping mall owned by a subsidiary

B09a-DN

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) Quarter II 2024

# 22. OWNERS' EQUITY

# 22.1 Increase and decrease in owners' equity

Currency: VN	D million
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	Shares with voting right	Share premium	Treasury shares	Other funds belonging to owners' equity	Undistributed earnings	Total
For the 6-month period ended	30 June 2023					
Beginning balance	23,288,184	46,983	(1,954,258)	5,000	4,586,337	25,972,246
- Net profit for the period	-	-	· -	-	406,660	406,660
Ending balance	23,288,184	46,983	(1,954,258)	5,000	4,992,997	26,378,906
For the 6-month period ended	30 June 2024					
Beginning balance	23,288,184	46,983	(1,954,258)	5,000	5,438,075	26,823,984
- Net profit for the period	**	-	••	-	368,102	368,102
Ending balance	23,288,184	46,983	(1,954,258)	5,000	5,806,177	27,192,086

B09a-DN

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) Quarter II 2024

#### 22. **OWNERS' EQUITY** (continued)

#### 22.2 Shares

	As at 30/0	6/2024	As at 31/1	2/2023
		Amount		Amount
	Quantity	VND million	Quantity	VND million
Registered and issued	shares			
Ordinary shares	2,328,818,410	23,288,184	2,328,818,410	23,288,184
Preference shares	_	-		-
Total	2,328,818,410	23,288,184	2,328,818,410	23,288,184
Outstanding shares Ordinary shares	2,272,318,410	22,723,184	2,272,318,410	22,723,184
Preference shares  Total	2,272,318,410	22,723,184	2,272,318,410	22,723,184

Par value of each outstanding share is VND10,000 per share (31 December 2023: VND10,000 per share).

#### **REVENUE** 23.

#### Revenue from sale of goods and rendering of services 23.1

С	urrency: VND million
24	Quarter II 2023

_	Quarter II 2024	Quarter II 2023
Gross revenue	562,203	519,771
In which:		
Leasing activities and rendering of related services	469,064	450,790
Sale of inventory properties	-	239
Rendering management services	87,061	63,089
Others	6,078	5,653
Deduction	-	-
Net revenue	562,203	519,771
In which:		
Revenue from sale to others	367,649	395,094
Revenue from sale to related parties	194,554	124,677

#### 23.2 Finance income

	Quarter II 2024	Quarter II 2023
Interest income from bank deposits, loans and deposits	243,598	115,034
TOTAL	243,598	115,034

B09a-DN

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) Quarter II 2024

# 23. REVENUE (continued)

# 23.3 Revenue and cost related to investment properties

Currency: VND million

	Quarter II 2024	Quarter II 2023
Revenue from leasing of investment properties and rendering of related services (Note 23.1)	469,064	450,790
Direct operating costs related to investment properties generating income in the period (Note 24)	338,683	249,891

# 24. COST OF GOODS SOLD AND SERVICES RENDERED

Currency: VND million

	Quarter II 2024	Quarter II 2023
Cost of leasing activities and rendering of related services	338,683	249,891
Cost of rendering management services	71,015	52,747
Others	1,894	1,259
TOTAL	411,592	303,897

# 25. FINANCE EXPENSES

Currency: VND million

	Quarter II 2024	Quarter II 2023
Interests expenses	99,433	65,470
Issuance costs	35,009	7,046
Others	40,525	-
TOTAL	174,967	72,516

# 26. SELLING EXPENSES AND GENERAL AND ADMINISTRATIVE EXPENSES

	Quarter II 2024	Quarter II 2023
Selling expenses	21,657	12,275
Consulting, commission and brokerage fees	1,316	3,601
Branding, marketing cost and others	20,341	8,674
General and administrative expenses	30,382	7,482
Management services fee	16,865	8,384
Others	13,517	(902)
TOTAL	52,039	19,757

# 27. CORPORATE INCOME TAX

The statutory corporate income tax ("CIT") applicable to the Company for Quarter II 2024 is 20% on taxable profits (for Quarter II 2023: 20%).

The tax returns filed by the Company is subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the separate financial statements could change at a later date upon final determination by the tax authorities.

Currency: VND million

	Quarter II 2024	Quarter II 2023
Current tax expenses	38,277	47,278
Deferred tax (income)/expense	(117)	5,296
TOTAL	38,160	52,574

#### 28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

List of related parties that the Company had significant transactions and balances in current and prior period:

Related parties	Relationship
Vingroup JSC	(*)
Vincom Retail Landmark 81 Company Limited	Subsidiary
Vincom Retail Operation Company Limited	Subsidiary
Vinhomes JSC	(**)
Vinpearl JSC	(**)
Thai Son Investment Construction Corporation	(**)
Green City Development JSC	(**)
Vietnam Investment and Consulting Investment JSC	(**)
Can Gio Tourist City Corporation	(**)
VinFast Trading and Production JSC	(**)
VinFast Commercial and Service Trading LLC	(**)
VinWonders Nha Trang JSC	(**)

<sup>(\*)</sup> Parent company until 30 March 2024 and Shareholder since 31 March 2024.

<sup>(\*\*)</sup> Affiliate until 30 March 2024 and related party of shareholder since 31 March 2024.

B09a-DN

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) Quarter II 2024

# 28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

# 28.1 Significant transactions with related parties

Significant transactions with related parties	Currenc	y: VND million
	From 01/01/2024 to 30/06/2024	From 01/01/2023 to 30/06/2023
Receivables from rendering services		
Vincom Retail Operation Company Limited	305,509	177,218
VinFast Commercial and Service Trading LLC	38,464	32,760
Vinhomes JSC	<del>-</del>	3,147
Purchase of goods and services		
Vingroup JSC	57,821	45,590
Vinpearl JSC	22,425	13,888
Vincom Retail Landmark 81 Company Limited	40,753	40,800
Vietnam Investment and Consulting Investment JSC	26,534	28,897
Vinhomes JSC	61,261	2,255
Thai Son Investment Construction Corporation	72,157	27,278
Deposit for investment purpose		
Vingroup JSC	363,494	-
Interest add-on principal of deposit for investment	nurnoco	
Vingroup JSC	6,579	<del></del>
Collection from deposit for investment purpose		
Vinhomes JSC	55,866	543,768
Thai Son Investment Construction Corporation	54,270	-
Vingroup JSC	7,671	
Vincom Retail Operation Company Limited	-	1,098,796
Deposit for business purpose		
Vingroup JSC	2,683,666	-
Vinhomes JSC	356,449	-
VinWonders Nha Trang JSC	1,335,613	_
Acquisition of investment		
Vincom Retail Operation Company Limited	9,248	-
Interests receivable		
Vingroup JSC	452,746	98,524
Vincom Retail Operation Company Limited	6,026	1,929
Green City Development JSC	-	12,968
VinFast Trading and Production JSC	-	16,922
Can Gio Tourist City Corporation	-	8,083
Other income		
Vinhomes JSC	12,829	-

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) Quarter II 2024

# 28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

# 28.2 Amounts due to and due from related parties are as follows:

Related parties	Transactions	As at 30/06/2024	As at 31/12/2023
Short-term trade receiva	able (Note 6)		
Vincom Retail Operation Company Limited	Receivables from rendering management	81,301	70,007
	Receivables from leasing property and provision of related services	59,603	3,182
	Receivables from rendering other services	5,183	•
VinFast Commercial and Service Trading LLC	Receivables from leasing property and provision of related services	38,036	21,374
Other companies	Other receivables	240	7,946
		184,363	102,509
Short-term other receive			
Vingroup JSC	Other receivables	17,780	545
Vincom Retail Operation Company Limited	Receivable from recovering of deposit &	142,780	1,764
VinWonders Nha Trang JSC	Receivable from collection of deposit	1,342,514	-
Other companies	Other receivables	4,057	3,980
,		1,507,131	6,289
Other current assets (N	lote 10)		
Vingroup JSC	Deposit for business purpose	2,683,666	-
Vinhomes JSC	Deposit for business purpose	356,449	-
		3,040,115	
Other long-term assets	(Note 10)		
Vingroup JSC	Deposit for business cooperation	8,124,408	7,893,408
	ooporation	8,124,408	7,893,408

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) Quarter II 2024

# 28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

# 28.2 Amounts due to and due from related parties are as follows (continued):

		Currer	ncy: VND million
Related parties	Transactions	As at 30/06/2024	As at 31/12/2023
Short-term trade payable Vingroup JSC	Payables for purchase of assets, goods and services	87,748	40,267
Vinhomes JSC	Payables for purchase of assets, goods and services	6,446	6,207
Vincom Retail Landmark 81 Company Limited	Payables for purchase of assets, goods and services	48,270	3,390
Vietnam Investment and Consulting Investment	Payables for purchase of assets, goods and services	114,023	87,265
JSC Thai Son Investment Construction Corporation	Payables for purchase of assets, goods and services	20,471	2,583
Vinpearl JSC	Payables for purchase of assets, goods and services	21,572	4,262
Other companies	Payables for purchase of assets, goods and services	1,998	4,969
		300,528	148,943
Other short-term payable	es (Note 20)		
Vincom Retail Operation Company Limited	Other payables	1,340	9,466
Other companies	Other payables	1,741	261
		3,081	9,727
Other long-term liabilities Vincom Retail Operation Company Limited	s (Note 20) Other payables	350,000	350,000
VinFast Commercial and Service Trading LLC	Other payables	15,949	15,949
Other companies	Other payables	29	1,277
		365,978	367,226

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) Quarter II 2024

# 28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

# 28.3 Loan from related party

Detail of unsecured loan from related party as at 30 June 2024:

Related parties As at 30/06/2024 Interest rate Maturity date

VND million per annum

Vincom Retail Operation 520,828 12 June 2025

Company Limited 520,828

Detail of unsecured loan from related party as at 31 December 2023:

Related parties As at 31/12/2023 Interest rate Maturity date

VND million per annum

Vincom Retail Operation 1,190,000 12 December 2024

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# Vincom Retail Joint Stock Company

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued) Quarter II 2024

# 29. EVENTS AFTER THE BALANCE SHEET DATE

There is no matter or circumstance that has arisen since the balance sheet date that requires an adjustment or a disclosure in the separate financial statements of the Company.

Dao Thi Anh Preparer Nguyen Thi Lan Huong Chief Accountant Chief Financial Officer

22 July 2024

APPENDIX
Quarter II 2024

# APPENDIX - EXPLANATION FOR THE VARIANCES IN INCOME STATEMENT BETWEEN THE TWO PERIODS

(Under guidance of Circular No. 96/2020/TT-BTC dated 16 November 2020)

(Officer guidance of Official No. 30/2020/11 DTO dated to November 2	.020)		Currency: VND million	
Item	Quarter II 2024	Quarter II 2023	Variance	%
Cost of goods sold and services rendered	411,592	303,897	107,695	35%
Gross profit from sale of goods and rendering of services	150,611	215,874	(65,263)	-30%
Finance income	243,598	115,034	128,564	112%
Finance expenses	174,967	72,516	102,451	141%
Selling expenses	21,656	12,275	9,381	76%
General and administrative expenses	30,383	7,482	22,901	306%
Accounting profit before tax Other income Net profit after tax	169,482 4,775 131,322	237,870 3,102 185,296	(68,388) 1,673 (53,974)	-29% 54% -29%
	Cost of goods sold and services rendered Gross profit from sale of goods and rendering of services Finance income Finance expenses Selling expenses General and administrative expenses Accounting profit before tax Other income	ItemQuarter II 2024Cost of goods sold and services rendered411,592Gross profit from sale of goods and rendering of services150,611Finance income243,598Finance expenses174,967Selling expenses21,656General and administrative expenses30,383Accounting profit before tax169,482Other income4,775	Item         Quarter II 2024         Quarter II 2023           Cost of goods sold and services rendered         411,592         303,897           Gross profit from sale of goods and rendering of services         150,611         215,874           Finance income         243,598         115,034           Finance expenses         174,967         72,516           Selling expenses         21,656         12,275           General and administrative expenses         30,383         7,482           Accounting profit before tax         169,482         237,870           Other income         4,775         3,102	Item         Quarter II 2024         Quarter II 2023         Currency: VA           Cost of goods sold and services rendered         411,592         303,897         107,695           Gross profit from sale of goods and rendering of services         150,611         215,874         (65,263)           Finance income         243,598         115,034         128,564           Finance expenses         174,967         72,516         102,451           Selling expenses         21,656         12,275         9,381           General and administrative expenses         30,383         7,482         22,901           Accounting profit before tax         169,482         237,870         (68,388)           Other income         4,775         3,102         1,673

# Explanation for variances in income statements between the two periods which were over 10%:

- Cost of good sold and service rendered in Quarter II 2024 increased by VND 108 billion, in comparision with previous period mainly because of: (i) cost of leasing activities and rendering of related services increased by VND 89 billion; (ii) cost of rendering management services and others increased by VND 19 billion.
- Finance income increased by VND 129 billion due to the increase in interest income from investing activities.
- Finance expenses increased by VND 102 billion due to additional borrowing amounting to VND 1,782 billion in Quarter IV 2023.
- Selling expenses increased by VND 9 billion because of marketing and other selling expenses.
- General and administrative expenses increased by VND 23 billion due to the increase in allowance made for doubtful debts and internal
  administrative expense.
- Net profit after tax increased by VND 54 billion in comparison with the same previous period because of above mentioned reasons.

