CONSOLIDATED FINANCIAL STATEMENTS

Quarter IV 2023

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GENERAL INFORMATION

THE COMPANY

Vincom Retail Joint Stock Company ("the Company"), previously known as Vincom Retail Company Limited, is established in accordance with the Business Registration Certificate No. 0105850244 issued by the Hanoi Department of Planning and Investment on 11 April 2012. In accordance with the 2nd amended Business Registration Certificate dated 14 May 2013, the Company changed its legal form to a joint stock company and also changed its name to Vincom Retail Joint Stock Company. Subsequently, the Company obtained amended Enterprise Registration Certificates with the latest is the 24th amended Enterprise Registration Certificate being granted on 16 October 2023.

The Company's shares were officially listed on the Ho Chi Minh Stock Exchange (HOSE) on 6 November 2017.

The current principal activities of the Company are to invest in and develop shopping centers for lease and inventory properties for sale.

The Company's head office is located at No. 7, Bang Lang 1 street, Vinhomes Riverside, Viet Hung ward, Long Bien district, Hanoi, Vietnam.

Vingroup JSC is the Company's ultimate parent company. Vingroup JSC and its subsidiaries are hereby referred as the Group.

BOARD OF DIRECTORS

Members of the Board of Directors during the year and at the date of this report are:

Ms. Thai Thi Thanh Hai Chairwoman Ms. Tran Mai Hoa Member Mr. Nguyen The Anh Member Member Ms. Le Mai Lan

Mr. Sanjay Vinayak Independent member Mr. Fong, Ming Huang Ernest Independent member

MANAGEMENT

Members of the management during the year and at the date of this report are:

Ms. Tran Mai Hoa General Director Resigned on 11 October 2023 Ms. Pham Thi Thu Hien General Director Appointed on 11 October 2023 **Deputy General Director** Resigned on 11 October 2023 Ms. Pham Thi Thu Hien Appointed on 11 October 2023 Ms. Vu Tuyet Hang Deputy General Director Mr. Nguyen Duy Khanh Deputy General Director Resigned on 31 August 2023

Chief Financial Officer Ms. Pham Thi Ngoc Ha

SUPERVISORY BOARD

Members of the Supervisory Board during the year and at the date of this report are:

Mr. Chu Anh Dung Head Member Ms. Nguyen Thu Phuong Ms. Tran Thanh Tam Member

LEGAL REPRESENTATIVE

The legal representatives of the Company during the year and up to the date of this report are Ms. Thai Thi Thanh Hai, Ms. Pham Thi Thu Hien and Mr. Nguyen Anh Dung.

Ms. Pham Thi Ngoc Ha is authorised by the legal representative of the Company to sign the Company's financial statements in accordance with the Authorisation Letter No. 74/2023/GUQ-VCR dated 14 December 2023.

REPORT OF MANAGEMENT

Management of Vincom Retail Joint Stock Company ("the Company") presents its report and the consolidated financial statements of the Company and its subsidiaries for Quarter IV 2023.

MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Management is responsible for the consolidated financial statements of financial year which give a true and fair view of the consolidated financial position of the Company and its subsidiaries and of the consolidated results of its operations and its consolidated cash flows for the year. In preparing those consolidated financial statements, management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the consolidated financial statements; and
- prepare the consolidated financial statements on the going concern basis unless it is inappropriate to presume that the Company and its subsidiaries will continue its business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the consolidated financial position of the Company and its subsidiaries and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Company and its subsidiaries and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying consolidated financial statements.

STATEMENT BY MANAGEMENT

Management does hereby state that, in its opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position of the Company and its subsidiaries as at 31 December 2023, and of the consolidated results of its operations and its consolidated cash flows for the year then ended in accordance with the Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of consolidated financial statements.

For any on behalf of the management:

0105850 Tham Thi Ngoc Ha Chief Financial Officer

Hanoi, Vietnam

29 January 2024

CONSOLIDATED BALANCE SHEET as at 31 December 2023

Code	ASSETS	Notes	As at 31/12/2023	As at 31/12/2022
100	A CURRENT ASSETS		10,036,448	10,534,650
110	I. Cash and cash equivalents	4	4,101,549	7,019,648
111	1. Cash		4,051,549	180,901
112	2. Cash equivalents		50,000	6,838,747
120	II. Short-term investments		1,070,978	97,426
123	Held-to-maturity investments	5	1,070,978	97,426
130	III. Current accounts receivable		1,612,789	1,404,486
131	Short-term trade receivables	6.1	1,460,717	1,115,127
132	2. Short-term advances to suppliers	6.2	77,967	99,471
136	3. Other short-term receivables	7	296,504	381,573
137	4. Provision for doubtful short-term receivables	6.1	(222,399)	(191,685)
140	IV. Inventories	8	639,957	1,178,127
141	1. Inventories		639,957	1,178,127
150	V. Other current assets		2,611,175	834,963
151	Short-term prepaid expenses	9	72,562	119,002
152	Value-added tax deductible		22,472	49,766
153	Tax and other receivables from the State		721	8,775
155	4. Other current assets	10	2,515,420	657,420
200	B. NON-CURRENT ASSETS		37,617,283	32,166,438
210	I. Long-term receivables		12,169	8,222
216	1. Other long-term receivables		12,169	8,222
220	II. Fixed assets		413,363	418,007
221	Tangible fixed assets	11	387,335	407,364
222	Cost	ĺ	634,850	628,672
223	Accumulated depreciation		(247,515)	(221,308)
227	2. Intangible assets	12	26,028	10,643
228	Cost		85,563	63,007
229	Accumulated amortisation		(59,535)	(52,364)
230	III. Investment properties	13	25,179,848	26,514,396
231	1. Cost		35,182,435	35,199,059
232	2. Accumulated depreciation		(10,002,587)	(8,684,663)
	N. Long-term assets in progress	ĺ	1,028,319	699,496
242	Construction in progress	14	1,028,319	699,496
260	V. Other long-term assets	J	10,983,584	4,526,317
	Long-term prepaid expenses	9	452,965	477,603
	2. Deferred tax assets		65,598	74,337
	Other long-term assets	10	10,346,408	3,785,350
269	4. Goodwill	15	118,613	189,027
270	TOTAL ASSETS		47,653,731	42,701,088

CONSOLIDATED BALANCE SHEET (continued) as at 31 December 2023

Currency: VND million

I ·			
RESOURCES	Notes	As at 31/12/2023	As at 31/12/2022
C. LIABILITIES		9,826,878	9,276,398
I. Current liabilities		4,472,951	5,819,458
Short-term trade payables	16	448,115	724,826
2. Short-term advances from customers	17	314,342	1,215,154
3. Statutory obligations	18	1,495,742	832,693
4. Payables to employees		279	-
5. Short-term accrued expenses	19	973,708	726,984
6. Short-term unearned revenues	21	44,547	83,196
7. Short-term other payables	20	1,170,222	1,160,973
8. Short-term loan and debts	22.1	19,887	1,065,371
9. Short-term provisions		3,428	7,365
10. Bonus and welfare fund		2,681	2,896
II. Non-current liabilities		5,353,927	3,456,940
Long-term unearned revenues	21	113,453	124,011
Other long-term tiabilities	20	1,253,138	1,137,374
	22.2	3,915,693	2,121,300
4. Deferred tax liabilities		71,643	74,255
D. OWNERS' EQUITY		37,826,853	33,424,690
I. Capital	23	37,826,853	33,424,690
Issued share capital		23,288,184	23,288,184
			23,288,184
,		' '	46,983
			(1,954,258)
* *			(53,137)
			12,064,570
- Undistributed earnings up to prior year		12,064,570	9,288,513
- Undistributed earnings of current year		4,411,218	2,776,057
6. Non-controlling interests		23,293	32,348
TOTAL LIABILITIES AND OWNERS' EQUITY		47,653,731	42,701,088
	I. Current liabilities 1. Short-term trade payables 2. Short-term advances from customers 3. Statutory obligations 4. Payables to employees 5. Short-term accrued expenses 6. Short-term unearned revenues 7. Short-term other payables 8. Short-term loan and debts 9. Short-term provisions 10. Bonus and welfare fund II. Non-current liabilities 1. Long-term unearned revenues 2. Other long-term liabilities 3. Long-term loan and debts 4. Deferred tax liabilities D. OWNERS' EQUITY I. Capital 1. Issued share capital - Shares with voting rights 2. Share premium 3. Treasury shares 4. Other funds belonging to owners' equity 5. Undistributed earnings - Undistributed earnings of current year - Undistributed earnings of current year 6. Non-controlling interests	I. Current liabilities 1. Short-term trade payables 2. Short-term advances from customers 3. Statutory obligations 4. Payables to employees 5. Short-term accrued expenses 6. Short-term unearned revenues 7. Short-term other payables 8. Short-term loan and debts 9. Short-term provisions 10. Bonus and welfare fund II. Non-current liabilities 1. Long-term loan and debts 2. Other long-term liabilities 1. Long-term loan and debts 2. Other long-term liabilities 1. Long-term loan and debts 2. Other long-term liabilities 1. Long-term loan and debts 2. Share swith voting rights 2. Shares with voting rights 2. Share premium 3. Treasury shares 4. Other funds belonging to owners' equity 5. Undistributed earnings up to prior year - Undistributed earnings of current year 6. Non-controlling interests	I. Current liabilities 4,472,951 1. Short-term trade payables 16 448,115 2. Short-term advances from customers 17 314,342 3. Statutory obligations 18 1,495,742 4. Payables to employees 279 5. Short-term accrued expenses 19 973,708 6. Short-term unearned revenues 21 44,547 7. Short-term other payables 20 1,170,222 8. Short-term loan and debts 22.1 19,887 9. Short-term provisions 3,428 10. Bonus and welfare fund 22.1 19,887 I. Long-term provisions 2,681 I. Non-current liabilities 5,353,927 1. Long-term unearned revenues 21 113,453 2. Other long-term liabilities 20 1,253,138 3. Long-term loan and debts 22.2 3,915,693 4. Deferred tax liabilities 71,643 D. OWNERS' EQUITY 37,826,853 I. Issued share capital 23 37,826,853 I. Issued share capital 23,288,184 2. Shares with voting rights 23,288,184 2. Shar

Nguyen Thi Yen Nhung Preparer Nguyen Thi Lan Huong Chief Accountant

Chief Financial Officer

29 January 2024

Vincom Retail Joint Stock Company

CONSOLIDATED INCOME STATEMENT Quarter IV 2023

Code	Code ITEMS	Notes	Quarter IV 2023	Quarter IV 2022	Current year	Previous year
10	1. Revenue from sale of goods and rendering of services	24.1	2,342,673	2,137,250	9,791,335	7,361,437
02	2. Deductions	24.1	•	•	•	•
10	3. Net revenue from sale of goods and rendering of services	24.1	2,342,673	2,137,250	9,791,335	7,361,437
=	4. Cost of goods sold and services rendered	22	(1,074,591)	(1,032,199)	(4,445,450)	(3,544,917)
20	5. Gross profit from sale of goods and rendering of services		1,268,082	1,105,051	5,345,885	3,816,520
21	6. Finance income	24.2	342,962	200,940	1,146,339	538,573
22 23	7. Finance expenses In which: Interest expenses	26	(74,129) (74,129)	(92,124)	(330,426)	(359,155) (359,155)
22	8. Selling expenses	27	(83,782)	(56,855)	(341,268)	(171,973)
56	9. General and administrative expenses	27	(179,163)	(110,128)	(438,650)	(371,266)
30	10. Operating profit		1,273,970	1,046,884	5,381,880	3,452,699
31	11. Other income		92,766	30,461	212,434	88,319
32	12. Other expenses		(13,596)	(2,989)	(68,227)	(16,528)
40	13. Other profit		79,170	27,472	144,207	71,791

Currency: VND million

Vincom Retail Joint Stock Company

CONSOLIDATED INCOME STATEMENT (continued) Quarter IV 2023

Code	Code ITEMS	Notes	Notes Quarter IV 2023 Quarter IV 2022	Quarter IV 2022	Current year	Previous year
50	14. Accounting profit before tax		1,353,140	1,074,356	5,526,087	3,524,490
5	15. Current corporate income tax expenses	28	(270,368)	(266,614)	(1,111,151)	(807,615)
52	16. Deferred tax income	28	(15,263)	25,029	(6,128)	60,253
09	17. Net profit after tax		1,067,509	832,771	4,408,808	2,777,128
61	18. Net profit after tax attributable to shareholders of the parent		1,067,495	832,246	4,408,600	2,776,057
62	19. Net profit after tax attributable to non-controlling interests		14	525	208	1,071

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Chief Financial Officer

Nguyen Thi Yen Nhung

Preparer

29 January 2024

Nguyen Thi Lan Huong

Chief Accountant

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CONSOLIDATED CASH FLOW STATEMENT Quarter IV 2023

Code	ITEMS	Current year	Previous year
	I. CASH FLOWS FROM OPERATING ACTIVITIES		·
01	Profit before tax	5,526,087	3,524,490
02	Adjustments for: Depreciation of tangible fixed assets and investment properties		
02	and amortisation of intangible assets (including amortisation of	1,453,931	1,451,929
	goodwill)	1,100,001	1,101,020
03	Provisions	87,438	25,679
05	Profits from investing activities	(1,144,646)	(545,292)
06	Interest expenses and issuance costs	330,426	359,155
08	Operating profit before changes in working capital	6,253,236	4,815,961
09	Changes in receivables	(1,293,682)	(214,005)
10	Changes in inventories	543,548	(502,634)
11	Changes in payables (other than interest, corporate income tax)	(808,467)	1,614,418
12	Changes in prepaid expenses	66,833	(167,974)
14	Interest paid	(293,139)	(314,988)
15	Corporate income tax paid	(576,317)	(159,095)
20	Net cash flows from operating activities	3,892,012	5,071,683
	II. CASH FLOWS FROM INVESTING ACTIVITIES		
21	Purchase, construction of fixed assets and other long-term	(8,321,768)	(2,538,150)
	assets	,	
21	Collection on investment deposits	816,956	336,000
22	Proceeds from disposals of fixed assets and other long-term assets	4,462	38,468
23	Loans to other entities and payments for purchase of debt	(0.000.445)	(400.004)
	instruments of other entities	(2,923,445)	(109,394)
24	Collections from borrowers and proceeds from sale of debt	1,956,182	502,152
	instruments of other entities	1,000,102	502,152
25	Payments for investments in other entities (net of cash held by entity being acquired)	(6,648)	-
27	Interest and dividends received	953,424	443,224
30	Net cash flows used in investing activities	(7,520,837)	(1,327,700)

CONSOLIDATED CASH FLOW STATEMENT Quarter IV 2023

Currency: VND million

Code	ITEMS	Current year	Previous year
	III. CASH FLOWS FROM FINANCING ACTIVITIES		
31	Issuance of shares	-	-
33	Drawdown of borrowings	1,782,123	2
34	Repayment of borrowings	(1,050,000)	-
35	Repayment of finance lease	(21,397)	(21,397)
40	Net cash flows from financing activities	710,726	(21,395)
50	Net (decrease)/increase in cash and cash equivalents for the year	(2,918,099)	3,722,588
60	Cash and cash equivalents at the beginning of the year	7,019,648	3,297,060
70	Cash and cash equivalents at the end of the year	4,101,549	7,019,648

Nguyen Thi Yen Nhung Preparer

Nguyen Thi Lan Huong Chief Accountant Chief Financial Officer

29 January 2024

1. CORPORATE INFORMATION

Vincom Retail Joint Stock Company ("the Company"), previously known as Vincom Retail Company Limited, is established in accordance with the Business Registration Certificate No. 0105850244 issued by the Hanoi Department of Planning and Investment on 11 April 2012. In accordance with the 2nd amended Business Registration Certificate dated 14 May 2013, the Company changed its legal form to a joint stock company and also changed its name to Vincom Retail Joint Stock Company. Subsequently, the Company obtained amended Enterprise Registration Certificates with the latest is the 24th amended Enterprise Registration Certificate being granted on 16 October 2023.

The Company's shares were officially listed on the Ho Chi Minh Stock Exchange (HOSE) since 6 November 2017.

The current principal activities of the Company are to invest in and develop shopping centers for lease and inventory properties for sale.

The Company's normal course of business cycle of real estate business starts at the time of application for investment certificate, commencement of site clearance, construction, and ends at the time of completion, thus, the normal course of real estate development activities is from 12 months to 36 months. The Company's normal course of business cycle of other business activities is 12 months.

The Company's head office is located at No. 7, Bang Lang 1 street, Vinhomes Riverside, Viet Hung ward, Long Bien district, Hanoi, Vietnam.

The number of employees of the Company and its subsidiaries as at 31 December 2023 is 2,346 (31 December 2022: 2,364).

Vingroup JSC is the Company's ultimate parent company. Vingroup JSC and its subsidiaries are hereby referred as the Group.

Corporate structure

The Company has 04 following subsidiaries as at 31 December 2023:

No.	Name	Voting right (%)	Equity interest (%)	Registered office's address	Principal activities
1	Vincom Retail Operation Company Limited	100.00	100.00	Symphony Tower, Chu Huy Man street, Phuc Loi ward, Long Bien district, Hanoi.	Leasing and trading real estate property
2	Suoi Hoa Urban Development and Investment JSC (*)	99.90	99.90	Km1 + 200, Tran Hung Dao street, Suoi Hoa ward, Bac Ninh city, Bac Ninh province.	Leasing and trading real estate property
3	Vincom Retail Investment JSC	99.90	99.90	Symphony Tower, Chu Huy Man street, Phuc Loi ward, Long Bien district, Hanoi.	Leasing and trading real estate property
4	Vincom Retail Łandmark 81 LLC	100,00	100.00	Floor 20A, Vincom Center Dong Khoi Building, 72 Le Thanh Ton, Ben Nghe Ward, District 1, Ho Chi Minh City.	Leasing and trading real estate property

^(*) On 22 January 2024, this company's name was changed to Suoi Hoa Urban Development and Investment Company Limited.

2. BASIS OF PREPARATION

2.1 Accounting standards and system

The consolidated financial statements of the Company and its subsidiaries, which are expressed in Vietnam dong ("VND"), are prepared in accordance with Vietnamese Enterprise Accounting System and Vietnamese Accounting Standard issued by the Ministry of Finance as per:

- Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying consolidated financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the consolidated financial position and consolidated results of operations and consolidated cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

2.2 Applied accounting documentation system

The Company's applied accounting documentation system is the General Journal.

2.3 Fiscal year

The Company's fiscal year applicable for the preparation of its consolidated financial statements starts on 01 January and ends on 31 December.

2.4 Accounting currency

The consolidated financial statements are prepared in Vietnam dong ("VND") which is also the Company's accounting currency. For the purpose of preparing the consolidated financial statements for Quarter IV 2023, all amounts are rounded to the nearest million and presented in Vietnam dong million ("VND million").

2.5 Basic of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries for the year ended 31 December 2023.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Company obtains control, and continued to be consolidated until the date that such control ceases, unless the parent's control is temporary when the subsidiary is acquired and held for sales in less than 12 months.

The financial statements of subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies.

All intra-company balances, income and expenses and unrealised gains or losses result from intra-company transactions are eliminated in full.

2. BASIS OF PREPARATION (continued)

2.5 Basic of consolidation (continued)

Non-controlling interests represent the portion of profit or loss and net assets not held by the Company and are presented separately in the consolidated income statement and within equity in the consolidated balance sheet, separately from parent shareholders' equity.

Impact of change in the ownership interest of a subsidiary, without a loss of control, is recorded in undistributed earnings or accumulated losses.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

3.1 Cash and cash equivalents

Cash and cash equivalents comprise cash at banks, cash in transit and short-term, highly liquid investments with an original maturity of no longer than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

3.2 Inventories

Inventory properties

Property being constructed for sale in the ordinary course of business or for long-term lease qualified for recognition of outright sales, rather than to be held for rental or capital appreciation, is held as inventory and is measured at the lower of cost incurred in bringing the inventories to their present location and condition, and net realisable value.

Cost includes:

- Freehold, leasehold rights for land, and land development costs;
- Construction costs payable to contractors; and
- Borrowing costs, planning and design costs, costs of site preparation, professional fees for legal services, property transfer taxes, construction overheads and other related costs.

Net realisable value is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less estimated costs to completion and the estimated costs to sell.

The cost of inventory property recognised in the consolidated income statement on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs based on an appropriate basis.

Other inventories

Inventories are carried at the lower of cost incurred in bringing each product to its present location and condition and net realisable value.

Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs to completion and the estimated costs to sell.

The perpetual method is used to record the costs of other inventories, cost of other inventories is valued at the cost of purchase, on weighted average basis.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.2 Inventories (continued)

Provision for obsolete inventories

An inventory provision is created for the estimated loss arising due to the impairment of value (through diminution, damage, obsolescence, etc.) of raw materials, finished goods, and other inventories owned by the Company and its subsidiaries, based on appropriate evidence of impairment available at the balance sheet date. Increases and decreases to the provision balance are recorded into the cost of goods sold account in the consolidated income statement.

3.3 Receivables

Receivables are presented in the consolidated financial statements at the carrying amounts due from customers and other debtors, after provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the balance sheet date which are doubtful of being recovered.

3.4 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets, and expenditures for maintenance and repairs are charged to the consolidated income statement as incurred.

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the consolidated income statement.

3.5 Leased assets

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset and the arrangement conveys a right to use the asset.

A lease is classified as a finance lease whenever the terms of the lease transfer substantially all the risks and rewards of ownership of the asset to the lessee. All other leases are classified as operating leases.

Where the Company and its subsidiaries are the lessee

Assets held under finance leases are capitalised in the consolidated balance sheet at the inception of the lease at the fair value of the leased assets or, if lower, at the net present value of the minimum lease payments. The principal amount included in future lease payments under finance leases are recorded as a liability. The interest amounts included in lease payments are charged to the consolidated income statement over the lease term to achieve a constant rate on interest on the remaining balance of the finance lease liability.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.5 Leased assets (continued)

Where the Company and its subsidiaries are the lessee (continued)

Capitalised financial leased assets are depreciated using straight-line basis over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Company and its subsidiaries will obtain ownership by the end of the lease term.

Assets subject to finance leases are included as the Company and its subsidiaries' investment properties in the consolidated balance sheet.

Rentals under operating leases are charged to the consolidated income statement on a straight-line basis over the lease term.

Where the Company and its subsidiaries are the lessor

Assets subject to operating leases are included as the Company and its subsidiaries' investment properties in the consolidated balance sheet.

Lease income is recognised in the consolidated income statement on a straight-line basis over the lease term.

3.6 Intangible assets

Intangible assets are stated at cost less accumulated amortisation.

The cost of an intangible assets comprises of its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use. Expenditures for additions, improvements are added to the carrying amount of the assets, and other expenditures are charged to the consolidated income statement as incurred.

When intangible assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the consolidated income statement.

3.7 Depreciation and amortisation

Depreciation of tangible fixed assets and amortisation of intangible assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings and structures	5 - 15 years
Machinery and equipment	2 - 15 years
Means of transportation	4 - 15 years
Office equipment	3 - 10 years
Computer software	3 - 8 years
Others	3 - 15 years

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.8 Investment properties

Investment properties are stated at cost, including transaction costs, less accumulated depreciation.

Costs include the amount of cash paid or the fair value of other consideration given by the Company and its subsidiaries to acquire an asset at the time of acquisition or construction. The Company and its subsidiaries recognise an investment property in the consolidated financial statements when the significant risks and rewards incident to ownership of the property have been passed to the Company and its subsidiaries from the transferor, not depending on the form of the sales and purchase contract or the time at which legal documents relating to ownership of the properties are transferred.

Subsequent expenditure relating to an investment property that has already been recognised is added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Company and its subsidiaries.

Land use rights presented as investment properties include definite and indefinite land use rights granted to the Company for the development of its investment properties. Definite land use rights are depreciated during authorised period. No amortisation is charged for indefinite land use rights.

Depreciation of investment properties are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Land use rights, buildings and structures 5 - 50 years
Machinery and equipment 3 - 25 years

The land use rights with indefinite terms is presented as investment properties based on the certificate of land use right granted by relevant authorities and no amortisation should be charged.

Investment properties are derecognised when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the assets is recognised in the consolidated income statement in the year of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. The transfer from investment property to owner-occupied property or inventories does not change the cost or the carrying value of the property for subsequent accounting at the date of change in use.

The Company and its subsidiaries have contributed capital to cooperate in the investment, construction and development of shopping centers. Under the business co-investment contract, the Company and its subsidiaries have the right to control the shopping centers when the shopping centers are handed over to the Company and its subsidiaries from the counterparties for commercial operations. According to which, the shopping centers are recognized by the Company and its subsidiaries as investment properties in the consolidated balance sheet upon the hand over of these properties.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.9 Borrowing costs

Borrowing costs consist of interest and other costs that the Company and its subsidiaries incur in connection with the borrowing of funds.

Borrowing costs are recorded as expense during the year in which they are incurred, except for the borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily take a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the respective asset.

3.10 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the consolidated balance sheet and amortised over the period for which the amounts are paid or the year in which economic benefits are generated in relation to these expenses.

Long-term prepaid expenses include long-term prepaid land rental in accordance with Circular No. 45/2013/TT-BTC, prepaid premise expense under operating lease terms, pre-operating expenses, tools and supplies, and other prepaid expenses that bring future economic benefits for more than one year.

3.11 Business combinations and goodwill

Business combinations are accounted for using the purchase method. The cost of a business combination is measured as the fair value of assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange plus any costs directly attributable to the business combination. Identifiable assets and liabilities and contingent liabilities assumed in a business combination are measured initially at fair values at the date of business combination.

Goodwill acquired in a business combination is initially measured at cost being the excess of the cost the business combination over the Company and its subsidiaries' interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities. If the cost of a business combination is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the consolidated income statement. After initial recognition, goodwill is measured at cost less any accumulated amortisation. Goodwill is amortised over 10-years on a straight-line basis. The Company conducts the periodical review for impairment of goodwill of investment in subsidiaries. If there are indicators of impairment loss incurred is higher than the annually allocated amount of goodwill on the straight-line basis, the higher amount will be recorded in the consolidated income statement.

Assets acquisitions and business combinations

The Company and its subsidiaries acquire subsidiaries that own real estate projects. At the date of acquisition, the Company considers whether the acquisition represents the acquisition of a business. The Company accounts for an acquisition as a business combination where an integrated set of activities is acquired.

When the acquisition of subsidiaries does not represent a business, it is accounted for as an acquisition of a group of assets and liabilities. The cost of the acquisition is allocated to the assets and liabilities acquired based upon their relative fair values, and no goodwill or deferred income tax is recognised.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.11 Business combinations and goodwill (continued)

Business combinations involving entities under common control

Business combinations involving entities under common control are accounted for as follows:

- The assets and liabilities of the two combined entities are reflected at their carrying amounts at the date of business combination;
- No goodwill is recognised from the business combination;
- ► The consolidated income statement reflects the results of the combined entities from the date of the business combination; and
- Any difference between the consideration paid and the net assets of the acquiree is recorded in equity.

Where the Company loses control of its subsidiary, which was previously consolidated under common control, the difference recognised in equity between the consideration and the net assets of the subsidiary at the acquisition date will be reclassified to the undistributed earnings at the date of disposal.

3.12 Held-to-maturity investments

Held-to-maturity investments are stated at their acquisition costs. After initial recognition, these investments are measured at recoverable amount. Any impairment loss incurred is recognised as finance expenses in the consolidated income statements and deducted against the value of such investments.

3.13 Payables and accruals

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Company and its subsidiaries.

Payables to contractors are recorded based on work certificates between two parties, regardless of whether or not billed to the Company.

3.14 Provisions

Provisions are recognised when the Company and its subsidiaries have a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are discounted using a current pretax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as a finance expense.

Expenses relating to provisions are recognised in the consolidated income statement.

Provision for warranty expenses for apartments and shop-houses

The Company and its subsidiaries estimate this warranty provision based on revenue and currently available information about repairing expenses of apartments and shop-houses sold in the past.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.15 Foreign currency transactions

Transactions in currencies other than the Company's and its subsidiaries' reporting currency (VND) are recorded at the actual transaction exchange rates at transaction dates which are determined as follows:

- Transactions resulting in liabilities are recorded at the selling exchange rates of the commercial banks designated for payment; and
- Capital contributions or capital received are recorded at the buying exchange rates of the commercial banks designated for capital contribution.

At the end of the year, monetary balances denominated in foreign currencies are translated at the actual transaction exchange rates at the balance sheet date which are determined as follows:

- Monetary assets are translated at buying exchange rate of the commercial bank where the Company and its subsidiaries conduct transactions regularly; and
- Monetary liabilities are translated at selling exchange rate of the commercial bank where the Company and its subsidiaries conduct transactions regularly.

All foreign exchange differences incurred during the year are taken to the consolidated income statement.

3.16 Appropriation of net profits

Net profit after tax (excluding negative goodwill arising from a bargain purchase) is available for appropriation to shareholders after approval in the annual general meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

3.17 Advance from customers

Payments received from customers as deposits for the purchase of apartments and shop-houses in the future that do not meet the conditions for revenue recognition, are recognised and presented as "Advances from customers" in the consolidated balance sheet.

3.18 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and its subsidiaries and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised:

Revenue from sale of inventory properties

Revenue from sale of inventory property is recognised when the significant risks and rewards incident to ownership of the properties have been passed to the buyer. For multiple-element arrangements that trigger the performance obligation of the seller in the future, revenue recognised will be the fair value of the consideration received or receivable less the fair value of the undelivered component.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.18 Revenue recognition (continued)

Revenue from sale of inventory properties (continued)

Revenue from sale of inventory property also includes long-term lease of real estate properties qualified for recognition of outright sales. If the lease-term is greater than 90% of the asset's useful life, the Company and its subsidiaries will recognise the revenue for the entire prepaid lease payment if all of the following conditions are met:

- Lessee is not allowed to cancel the lease contract during the lease term, and the lessor is not responsible for reimbursing the prepaid lease payments under any circumstances;
- The prepaid lease payment is not less than 90% of the total estimated lease payment collected under contract over the lease period and lessee must pay all rental within 12 months from the commencement of the lease;
- Almost all risks and rewards associated with the ownership of leased assets are transferred to the lessee; and
- Lessor must estimate the full cost of leasing activity.

Revenue from leasing of investment properties

Rental income arising from operating lease of properties is recognised in the consolidated income statement on a straight line basis over the lease terms.

Rendering of services

Revenue from entertainment services, investment properties management and brokerage and other related services is recorded based on percentage of completion when the services are rendered and the outcome of the contract is certainly determined.

Gains from capital transfer

Gains from capital transfer are determined as the excess of selling prices against the cost of investments sold. Such gains are recognised on the date of completion.

Interest

Revenue is recognised as the interest accrues (taking into account the effective yield on the asset) unless collectability is in doubt.

Dividends

Income is recognised when the Company's and its subsidiaries' entitlement as investors to receive the dividend is established.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.19 Taxation

Current income tax

Current income tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance sheet date.

Current income tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Company to set off current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.

Deferred tax

Deferred tax is provided using the liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the related transaction affects neither the accounting profit nor taxable profit or loss;
- in respect of taxable temporarily differences associated with investments in subsidiaries and associates, and interests in joint ventures where timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised, except:

- where the deferred tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss;
- in respect of deductible temporarily differences associated with investments in subsidiaries, associates, and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Previously unrecognised deferred tax assets are re-assessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.19 Taxation (continued)

Deferred tax (continued)

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

Deferred tax is charged or credited to the consolidated income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Company and its subsidiaries to off-set current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on:

- either the same taxable entity; or
- when the Company and its subsidiaries intend either settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future year in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

3.19 Issuance transaction cost

Transactions costs related to loan issuance are charged to the consolidated income statement on a straight-line basis over the tenor of the loan. At initial recognition, these transaction costs are deducted from the liability component of the loan.

3.20 Related parties

Parties are considered to be related parties of the Company and its subsidiaries if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the Company and its subsidiaries and other party are under common control or under common significant influence. Related parties can be enterprise or individual, including close members of the family of any such individual.

4. CASH AND CASH EQUIVALENTS

	Cı	ırrency: VND million
	_ As at 31/12/2023	As at 31/12/2022
Cash in banks	4,051,549	180,901
Cash equivalents	50,000	6,838,747
TOTAL	4,101,549	7,019,648

Cash equivalents as at 31 December 2023 comprised a term deposit in VND with maturity terms of 1 month and earning interest at the rate of 3.2% per annum (as at 31 December 2022: bank deposits and investment in VND with maturity terms from 1 to 3 months and earning interest at the rates ranging from 5.1% to 8.5% per annum).

5. HELD-TO-MATURITY INVESTMENTS

Currency: VND million

	As at 31/12/2023	As at 31/12/2022
Short-term held-to-maturity investments (i)	1,070,978	97,426
TOTAL	1,070,978	97,426

(i) Ending balance of short-term held-to-maturity investments comprised short-term bank deposits and investments in VND with terms ranging from 6 months to 12 months and earning interest at the rate ranging from 4.4% to 8.5% per annum (31 December 2022: bank deposits in VND with terms ranging from 6 months to 12 months and earning interest at the rate ranging from 3.9% to 10.7% per annum).

6. SHORT-TERM TRADE RECEIVABLES AND ADVANCES TO SUPPLIERS

6.1 Short-term trade receivables

Currency: VND million

	As at 31/12/2023	As at 31/12/2022
Receivables from leasing activities and rendering related services	1,239,673	906,945
Receivables from sale of inventory properties	201,968	194,112
Others	19,076	14,070
TOTAL	1,460,717	1,115,127
In which:		
Trade receivables from customers	1,178,430	866,471
Trade receivables from related parties (Note 29)	282,287	248,656
Provision for doubtful short-term receivables	(222,399)	(191,685)

6.2 Short-term advances to suppliers

	As at 31/12/2023	As at 31/12/2022
Advances to suppliers	76,719	95,419
Advances to related parties	1,248	4,052
TOTAL	77,967	99,471

7. OTHER SHORT-TERM RECEIVABLES

Currency: VND million

	As at 31/12/2023	As at 31/12/2022
Guarantee deposits for project development and contract implementation	74,133	7,945
Receivables for business cooperation contract	136,612	295,076
Interests deposits	36,795	51,707
Receivable for payment on behalf	34,413	10,677
Others	14,551	16,168
TOTAL	296,504	381,573
In which:		
Other receivables	114,494	67,819
Other receivables from related parties (Note 29)	182,010	313,754

8. INVENTORIES

	As at 31/12	/2023	As at 31/1	2/2022
	Cost	Provision	Cost	Provision
Inventory properties under construction (i)	621,157	-	1,130,619	-
Completed inventory properties	6,040	-	24,477	-
Others	12,760		23,031	<u>-</u>
TOTAL	639,957		1,178,127	

⁽i) The balance mainly comprises of construction and development costs of shop-houses for sale.

Currency: VND million

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)
Quarter IV 2023

9. PREPAID EXPENSES

Short-term: As at 31/12/2023 As at 31/12/2022 Selling expenses related to sale of inventory properties not yet handed over 42,999 90,506 Others 29,563 28,496 TOTAL 72,562 119,002 Long-term: Prepaid rental to a related party for leasing commercial areas (Note 29) 314,757 327,319 Overhaul expenditures 113,954 131,076 Tools and supplies 16,954 12,711 Others 7,300 6,497 TOTAL 452,965 477,603		Currency: VND millio	
Selling expenses related to sale of inventory properties not yet handed over 42,999 90,506 Others 29,563 28,496 TOTAL 72,562 119,002 Long-term: Prepaid rental to a related party for leasing commercial areas (Note 29) 314,757 327,319 Overhaul expenditures 113,954 131,076 Tools and supplies 16,954 12,711 Others 7,300 6,497		As at 31/12/2023	As at 31/12/2022
properties not yet handed over Others 29,563 28,496 TOTAL 72,562 119,002 Long-term: Prepaid rental to a related party for leasing commercial areas (Note 29) Overhaul expenditures 113,954 131,076 Tools and supplies 16,954 12,711 Others 7,300 6,497	Short-term:		
TOTAL 72,562 119,002 Long-term: Prepaid rental to a related party for leasing commercial areas (Note 29) 314,757 327,319 Overhaul expenditures 113,954 131,076 Tools and supplies 16,954 12,711 Others 7,300 6,497	•	42,999	90,506
Long-term: 314,757 327,319 Prepaid rental to a related party for leasing commercial areas (Note 29) 314,757 327,319 Overhaul expenditures 113,954 131,076 Tools and supplies 16,954 12,711 Others 7,300 6,497	Others	29,563	28,496
Prepaid rental to a related party for leasing commercial areas (Note 29) 314,757 327,319 Overhaul expenditures 113,954 131,076 Tools and supplies 16,954 12,711 Others 7,300 6,497	TOTAL	72,562	119,002
commercial areas (Note 29) Overhaul expenditures 113,954 131,076 Tools and supplies 16,954 12,711 Others 7,300 6,497	Long-term:		
Tools and supplies 16,954 12,711 Others 7,300 6,497		314,757	327,319
Others	Overhaul expenditures	113,954	131,076
	Tools and supplies	16,954	12,711
TOTAL 452,965 477,603	Others	7,300	6,497
	TOTAL	452,965	477,603

10. OTHER ASSETS

	•
As at 31/12/2023	As at 31/12/2022
1,515,420	657,420
1,000,000	-
2,515,420	657,420
10,346,408	3,785,350
10,346,408	3,785,350
	1,515,420 1,000,000 2,515,420 10,346,408

- (i) Ending balance are deposits to Vingroup JSC, parent company, and some companies within the Group (hereby referred to as "the counterparties") for the co-investment and co-operations of shopping mall component of a number of real estate projects under business co-investment and co-operation contracts. In accordance with these contracts, the counterparties have committed to transferring shopping mall component to the Company and its subsidiaries, or to granting the Company and its subsidiaries with right to purchase the shopping malls, at the price sufficient to cover all relevant capital expenditures incurred. In case the counterparties have not completed all procedures to hand over the shopping malls to the Company and its subsidiaries when the assets are completed and ready for commercial operations, two parties will sign business cooperation contracts, giving the Company and its subsidiaries the right to control, manage and operate the shopping malls, and a portion of profit before tax from the operations of the shopping malls will be shared to the counterparties.
- (ii) Ending balance are deposits to a counterparty to transfer part of a real estate project.

Vincom Retail Joint Stock Company

11. TANGIBLE FIXED ASSETS

				Currer	Currency: VND million
	Buildings and structures	Machinery and equipment	Office equipment	Others	Total
Cost:					
Beginning balance	271,258	305,066	26,758	25,590	628.672
- Increase	4,133	4,850	•	•	8 983
 Transferred from completed construction in progress 	•	5,068	•	8	5,068
- Write-off, disposals	•	(3,877)	(202)	(2,665)	(6,744)
- Others	•	(1,129)	,	. 1	(1.129)
Ending balance	275,391	309,978	26,556	22,925	634,850
Accumulated depreciation:					
Beginning balance	25,110	163,788	16,986	15,424	221,308
 Depreciation for the year 	3,399	24,079	3,397	2,223	33,098
- Write-off, disposals	1	(3,877)	(202)	(2,665)	(6,744)
- Others	1	(147)		. 1	(147)
Ending balance	28,509	183,843	20,181	14,982	247,515
Net carrying amount:					
Beginning balance	246,148	141,278	9,772	10,166	407,364
Ending balance	246,882	126,135	6,375	7,943	387,335

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) Quarter IV 2023

12. INTANGIBLE ASSETS

	Computer software
Cost:	
Beginning balance	63,007
- Increases	22,556
Ending balance	85,563
Accumulated amortisation:	
Beginning balance	52,364
- Amortisation for the year	7,171
Ending balance	59,535
Net carrying amount:	
Beginning balance	10,643
Ending balance	26,028

13. INVESTMENT PROPERTIES

Currency: VND million

	Land use rights,		
	buildings and	Machinery and	
	structures	equipment	Total_
Cost:			
Beginning balance	28,702,542	6,496,517	35,199,059
- Newly purchased	3,489	1,016	4,505
- Disposal	•	(6,888)	(6,888)
- Transferred from completed	3,956	645	4,601
construction in progress			
- Transferred from inventory	3,798	-	3,798
- Others	(22,640)	-	(22,640)
Ending balance	28,691,145	6,491,290	35,182,435
Accumulated depreciation:			
Beginning balance	5,079,089	3,605,574	8,684,663
- Depreciation for the year	780,108	561,025	1,341,133
- Disposal	-	(4,937)	(4,937)
- Others	(18,272)	-	(18,272)
Ending balance	5,840,925	4,161,662	10,002,587
Net carrying amount:			
Beginning balance	23,623,453	2,890,943	26,514,396
Ending balance	22,850,220	2,329,628	25,179,848

Investment properties mainly include assets of the shopping malls of the Company and its subsidiaries which are used for provision of leasing and other related services.

Details of investment properties used as collaterals for borrowings and corporate bonds of the Company and its subsidiaries are disclosed in Note 22.

Revenue and operating expenses related to investment properties are disclosed in Note 24.3.

14. CONSTRUCTION IN PROGRESS

	As at 31/12/2023	As at 31/12/2022
Bac Ninh Hotel Project	222,286	200,140
Vincom Plaza Dien Bien	283,590	129,661
Vincom Plaza Bien Hoa 2	135,650	135,650
Vincom Plaza Dong Ha Quang Tri	162,503	121,660
Other projects	224,290	112,385
TOTAL	1,028,319	699,496

15. GOODWILL

Currency: VND million

	Goodwill arisen from acquisition of			
	Vincom Center Long Bien One Member LLC (i)	Khanh Gia Investment Trading Services JSC (i)	An Phong Investment JSC (i)	Total
Cost:				
Beginning balance	33,000	210,288	482,549	725,837
Ending balance	33,000	210,288	482,549	725,837
Accompleted amountings				
Accumulated amortisation:	24.070	450.074	245.000	500.040
Beginning balance	31,870	159,874	345,066	536,810
Amortisation for the year	1,130	21,029	48,255	70,414
Ending balance	33,000	180,903	393,321	607,224
Net carrying amount:				
Beginning balance	1,130	50,414	137,483	189,027
Ending balance		29,385	89,228	118,613

⁽i) These companies were merged into Vincom Retail Operation Company Limited.

16. SHORT-TERM TRADE PAYABLES

	_As at 31/12/2023	As at 31/12/2022
Trade payables to suppliers	337,243	336,802
Trade payables to related parties	110,872	388,024
(Note 29)		
TOTAL	448,115	724,826

17. ADVANCE FROM CUSTOMERS

	Currency: VND million		
	As at 31/12/2023	As at 31/12/2022	
Downpayment from customers under sale and purchase of real estate agreements	231,317	1,194,835	
Downpayment from tenants for leasing activities and rendering related services	81,763	18,671	
Others	1,262	1,648	
TOTAL	314.342	1,215,154	

18. STATUTORY OBLIGATIONS

	As at 31/12/2023	As at 31/12/2022
Payables		
Corporate income tax	1,256,074	721,108
Value added tax	205,129	95,247
Land use fee and land rental fee	775	11,771
Others	33,764	4,567
TOTAL	1,495,742	832,693

19. SHORT-TERM ACCRUED EXPENSES

Currency: VND million

	As at 31/12/2023	As at 31/12/2022
Accrued construction costs	277,607	235,342
Accrued loans and bond interests	82,123	71,365
Accrued selling expenses	55,667	73,945
Others	558,311	346,332
TOTAL	973,708	726,984
In which:		
Accrued expenses due to others	945, 154	703,966
Accrued expenses due to related parties	28,554	23,018

20. OTHER PAYABLES

		•
	As at 31/12/2023	As at 31/12/2022
Short-term:		
Deposits received under deposit and loan	244 000	450.050
contracts from customers	211,929	453,952
Deposits from tenants to be refunded within the	450.054	444 404
next 12 months	459,251	441,421
Deposit for investment purpose	300,000	•
Maintenance fund	113,810	97,930
Deposits for site construction	53,615	41,499
Dividend payable	-	14
Other payables	31,617	126,157
TOTAL	1,170,222	1,160,973
In which:		•
Other short-term payables to others	1,156,769	1,075,615
Other short-term payables to related parties	13,453	85,358
(Note 29)	13,400	00,300
Long-term:		
Deposits from tenants	1,489,050	1,352,736
Less: Deposits from tenants to be refunded	(459, 251)	(441,421)
within the next 12 months	1,	(, . = . ,
(Presented in Short-term)		
Deposit under business cooperation contracts	180,000	180,000
Other deposits	43,339	46,059
TOTAL	1,253,138	1,137,374
In which:		
Other long-term payables to others	1,009,494	897,578
Other long-term payables to related parties	243,644	239, 796
(Note 29)		

21. UNEARNED REVENUES

Currency: VND million

	As at 31/12/2023	As at 31/12/2022
Short-term unearned revenues	44,547	83,196
Long-term unearned revenues	113,453	124,011
TOTAL	158,000	207,207
In which:		
Unearned revenues received from related parties (Note 29)	39,977	74,488
Unearned revenues received from others	118,023	132,719

Unearned revenue mainly includes advances from lessees to the Company and its subsidiaries for leasing spaces in shopping malls.

22. LOANS AND DEBTS

22.1 Short-term loans and debt

Currency: VND million

		As at 31/12/2023		As at 31/1	2/2022
	Note	Carrying value	Payable amount	Carrying value	Payable amount
Current portion of long- term corporate bonds	(i)	•	-	1,045,484	1,045,484
Current portion of long- term debts from related parties	29	19,887	19,887	19,887	19,887
TOTAL	_	19,887	19,887	1,065,371	1,065,371

⁽i) These bonds are secured by land use rights and assets attached to land of a shopping mall owned by subsidiaries. The principle repayment was made by the company at the due date in April 2023.

22.2 Long-term loans and debt

	As at 31/12/2023		2/2023	As at 31/12/2022	
	Note	Carrying value	Payable amount	Carrying value	Payable amount
Long-term loans	(ii)	1,771,913	1,771,913	•	-
Corporate bonds	(iii)	1,970,711	1,970,711	1,948,840	1,948,840
Other long-term debts from related parties	29	173,069	173,069	172,460	172,460
TOTAL		3,915,693	3,915,693	2,121,300	2,121,300

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) Quarter IV 2023

22. LOANS AND DEBTS (continued)

22.2 Long-term loans and debt (continued)

(ii) Ending balance comprises:

Lender/Credit arranger	As at 31/12/2023 (VND million)	Maturity date	Interest rate	Secured assets
Deutsche Bank AG, Singapore Branch	1,286,833	June 2025	Floating interest rate, interest rate for the year at 9.85% per annum	(*)
Deutsche Bank AG, Hochiminh City Branch	485,080	June 2025	Floating interest rate, interest rate for the year at 9.91% per	(*)
TOTAL	1,771,913		annum	

- (*) These loans are secured by assets attached to land of a shopping mall owned by a subsidiary
- (iii) Ending balance comprises:

	As at 31/12/2023	Maturity		Secured
Bond arranger	(VND million)	date	Interest rate	assets
Techcom	1,970,711	August 2025	Floating interest rate,	(**)
Securities Joint			interest rate for the	
Stock Company			year ranging from	
			9.78% per annum to	
			11.43% per annum	
TOTAL	1,970,711			

^(**) These bonds are secured by land use rights and assets attached to land of a shopping mall owned by a subsidiary

Currency: VND million

Vincom Retail Joint Stock Company

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) Quarter IV 2023

23. OWNERS' EQUITY

23.1 Increase and decrease in owner's equity

Other funds Share Treasury Undistributed belonging to Non-controlling premium shares earnings owners' equity interests	46,983 (1,954,258) 9,288,513 (53,420) 34,827	- 2,776,057 - 1,071	283 (3,550)	46,983 (1,954,258) 12,064,570 (53,137) 32,348	46,983 (1,954,258) 12.064,570 (53.137) 32.348	4,408,600	2,618 - (9,263)	
Shares with voting right	23,288,184	•	4	23,288,184	23,288,184	1	•	

23. OWNERS' EQUITY (continued)

23.2 Shares

	As at 31/1	2/2023	As at 31/12/2022				
		Amount		Amount			
	Quantity	VND million	Quantity	VND million			
Registered and issued shares							
Ordinary shares	2,328,818,410	23,288,184	2,328,818,410	23,288,184			
Preference shares				-			
Total	2,328,818,410	23,288,184	2,328,818,410	23,288,184			
Outstanding shares Ordinary shares Preference shares	2,272,318,410	22,723,184	2,272,318,410 -	22,723,184			
Total	2,272,318,410	22,723,184	2,272,318,410	22,723,184			

Par value of each outstanding share: VND 10,000 per share (31 December 2022: VND 10,000 per share).

24. **REVENUE**

24.2

24.1

Revenue from sale of goods and rendering of se	rvices	
-	C	urrency: VND million
	Quarter IV 2023	Quarter IV 2022
Gross revenue In which:	2,342,673	2,137,250
Leasing activities and rendering of related services	1,951,596	1,958,862
Sale of inventory properties	267,271	151,935
Others	123,806	26,453
Deduction	-	-
Net revenue In which:	2,342,673	2,137,250
Revenue from sale to related parties	289,576	234,674
Revenue from sale to others	2,053,097	1,902,576
Finance income		
	Cu	ırrency: VND million
	Quarter IV 2023	Quarter IV 2022
Interest income from loans and deposits	342,595	200,940
Realised foreign exchange gains	367	•
TOTAL	342,962	200,940

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NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued) Quarter IV 2023

24. REVENUE (continued)

24.3 Revenue and expenses relating to investment properties

Currency: VND million

	Quarter IV 2023	Quarter IV 2022
Revenue from leasing of investment properties and rendering of related services (Note 24.1)	1,951,596	1,958,862
Direct operating costs related to investment properties generating income in the period (Note 25)	839,094	898,120

25. COST OF GOODS SOLD AND SERVICES RENDERED

Currency: VND million

	Quarter IV 2023	Quarter IV 2022
Cost of leasing activities and rendering of related services	839,094	898,120
Cost of inventory properties sold	129,582	117,562
Others	105,915	16,517
TOTAL	1,074,591	1,032,199

26. FINANCE EXPENSES

	Quarter IV 2023	Quarter IV 2022
Interest expenses	68,100	82,617
Issuance costs	6,029	9,507
TOTAL	74,129	92,124

27. SELLING EXPENSES AND GENERAL AND ADMINISTRATIVE EXPENSES

Currency: VND million

_	Quarter IV 2023	Quarter IV 2022
Selling expenses	83,782	56,855
Labour cost	18,072	14,209
Consulting, commission and brokerage fees	41,170	13,859
Branding and marketing cost	20,082	26,940
Depreciation and amortisation	2,065	1,058
Others	2,393	789
General and administrative expenses	179,163	110,128
Labour cost	45,219	28,034
Depreciation and amortisation	18,709	20,731
Provision expenses	64,770	18,624
Out-sourcing services	14,144	17,658
Others	4,874	4,857
Management fee	31,447	20,224
TOTAL	262,945	166,983

28. CORPORATE INCOME TAX

The statutory corporate income tax ("CIT") applicable to the Company and its subsidiaries for Quarter IV 2023 is 20% of taxable profit (for Quarter IV 2022: 20%).

The tax returns filed by the Company and its subsidiaries are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the consolidated financial statements could change at a later date upon final determination by the tax authorities.

	Quarter IV 2023	Quarter IV 2022
Current corporate income tax expenses	270,368	266,614
Deferred tax expense/(income)	15,263	(25,029)
TOTAL	285,631	241,585

29. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

List of related parties that the Company had significant transactions and balances in current and previous year:

Related parties	Relationship
Vingroup JSC	Parent company
Vinhomes JSC	Affiliate
Ecology Development and Investment JSC	Affiliate
Vinpearl JSC	Affiliate
Central Park Development LLC	Affiliate
Vietnam Investment and Consulting Investment JSC	Affiliate
Can Gio Tourist City Corporation	Affiliate
Vinschool JSC	Affiliate
Thai Son Investment Construction Corporation	Affiliate
Gia Lam Urban Development and Investment LLC	Affiliate
Vin3S JSC	Affiliate
VinFast Trading and Production JSC	Affiliate
VinFast Commercial and Services Trading LLC	Affiliate
Green City Development JSC	Affiliate
Millenium Trading Investment And Development LLC	Affiliate
VinFast Trading & Investment Pte. Ltd	Affiliate
GSM Green & Smart Mobility JSC	Under common control
VINITIS Information Technology And Communication	0.501.040
Infrastructure Solution JSC	Affiliate

29. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

Significant transactions with related parties during the year:

_	Current year	Previous year
Receivables from leasing and rendering of related s	ervices	
Vinhomes JSC	383,337	282,651
VinFast Commercial and Services Trading LLC	242,786	196,063
Vinpearl JSC	84,722	70,275
Vinschool JSC	74,272	53,499
Millenium Trading Investment And Development LLC	18,277	20,034
Thai Son Investment Construction Corporation	1,412	59,037
VINITIS Information Technology And	5,001	7,789
Communication Infrastructure Solution JSC	0,001	7,700
Payables for purchase of goods and services		
Vingroup JSC	105,927	110,418
Vinhomes JSC	115,800	109,557
Vinpearl JSC	24,002	17,651
Deposit for investment purpose		
Vingroup JSC	4,765,000	2,293,180
Vinhomes JSC	1,090,000	-
Green City Development JSC	700,000	-
Thai Son Investment Construction Corporation	125,498	•
Vinpearl JSC	122,314	-
Can Gio Tourist City Corporation	1,200,000	-
Collection from deposit for investment purpose		
Vingroup JSC	632,220	336,000
Vinhomes JSC	84,356	-
Central Park Development LLC	24,248	•
Vinpearl JSC	76,132	•
Interests receivable		
Vingroup JSC	228,170	81,170
VinFast Trading and Production JSC (*)	176,600	110,368
Green City Development JSC	121,724	65,742
Vinhomes JSC	87,200	•
Can Gio Tourist City Corporation	39,609	16,300
Thai Son Investment Construction Corporation	•	38,575

^(*) During the year, the Company and its subsidiaties granted the loan with total amount of VND 11,145 billion to VinFast Trading and Production JSC under the loan contracts with total credit limit of VND 2,100 billion. Each disbursement under these agreements had a maturity period of maximum 90 days, with an interest rate ranging from 11% per annum to 12% per annum.

29. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

Amounts due from and due to related parties:

Amounts due from ai	nd due to related parties:		Common and MAID illi
Related parties	Transactions	As at 31/12/2023	Currency: VND million As at 31/12/2022
Short-term trade rece	eivable (Note 6.1)		
Vinhomes JSC	Receivables from leasing property and provision of related services	165,038	53,084
	Receivables from rendering other servie	13,001	-
VinFast Commercial and Services Trading LLC	Receivables from leasing property and provision of related services	75,764	99,762
VinFast Trading and Production JSC	Receivables from leasing property and provision of related services	432	17,382
Thai Son Investment Construction Corporation	Receivables from leasing property and provision of related services	11	64,553
Millenium Trading Investment And Development LLC	Receivables from leasing property and provision of related services	9,445	2,029
GSM Green & Smart Mobility JSC	Receivables from leasing property and provision of related services	8,048	•
Other companies in the Group	Other receivables	10,548	11,846
	-	282,287	248,656

29. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

Amounts due from and due to related parties: (continued)

Related parties	Transactions	As at 31/12/2023	As at 31/12/2022
Other short-term red	ceivables (Note 7)		
Vietnam Investment	Receivable for	129,678	132,145
and Consulting	business cooperation		
Investment JSC	contract		
	Other receivables	183	132
Vinhomes JSC	Receivable for	4,769	40,425
	business cooperation		
	contract		
	Interests receivable	9,258	
	Other receivables	1,577	1,224
Vingroup JSC	Interests receivable	1,342	1,227
Villigi oup 000	Receivable for	1,542	440.420
		•	112,432
	business cooperation contract		
	Other receivables	48	24
Green City	Interests receivable	11,529	
Development JSC		11,529	5,584
,	from deposits Interests receivable	42.050	4 204
Can Gio Tourist City Corporation	from deposits	13,250	1,384
Central Park	Receivable for	540	40.074
		548	10,074
Development LLC	business cooperation contract		
		07	
Vincent ICC	Other receivables	27	40.400
Vinpearl JSC	Other receivables	7,162	10,192
	Receivable for	1,617	-
	business cooperation		
Other	contract	4.000	100
Other companies in	Other receivables	1,022	138
the Group		400.040	040 774
		182,010	313,754
	(51.4.0)		
Long-term prepaid e			
Ecology	Long-term lease	217,368	227,578
Development and	prepaid		
Investment JSC			
Vinpearl JSC	Long-term lease	97,389	99,741
	prepaid		
		<u>314,757</u>	327,319
Other current assets			
Vingroup JSC	Deposits for business	158,000	-
	cooperation		
Green City	Deposits for business	1,357,420	657,420
Development JSC	cooperation		
		1,515,420	657,420

29. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

Amounts due from and due to related parties: (continued)

Related parties	Transactions	As at 31/12/2023	Currency: VND million As at 31/12/2022
Other long-term ass	ets (Note 10)		
Vingroup JSC	Deposits for business cooperation	7,893,408	3,622,350
Vinhomes JSC	Deposits for business cooperation	1,090,000	10.50
Can Gio Tourist City Corporation	Deposits for business cooperation	1,363,000	163,000
•	•	10,346,408	3,785,350
Short-term trade pay	rahles (Note 16)		
Vingroup JSC	Payables for purchase of assets, goods and services	43,058	59,379
Vinpearl JSC	Payables for purchase of assets, goods and services	4,483	77,932
Thai Son Investment Construction Corporation	Payables for purchase of assets, goods and services	-	126,694
Vinhomes JSC	Payables for purchase of assets, goods and services	11,268	25,666
Gia Lam Urban Development and Investment LLC	Payables for purchase of assets, goods and services	48,321	87,612
Other companies in the Group	Payables for purchase of assets, goods and services	3,742	10,741
		110,872	388,024
Other short-term pay	vables (Note 20)		
Vinhomes JSC	Deposits for leasing retail	11,477	10,228
	Other payables		69,600
Vingroup JSC	Other payables	•	4,144
Other companies in the Group	Other payables	1,976	1,386
		13,453	85,358

29. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

Amounts due from and due to related parties: (continued)

ies (Note 20) Deposits for business cooperation Deposits for leasing retail Deposits for leasing retail Deposits for leasing retail Deposits for leasing retail	180,000 2,467 48,360 6,480	2,467 44,978
Deposits for business cooperation Deposits for leasing retail Deposits for leasing retail Deposits for leasing retail	2,467 48,360	2,467 44,978
retail Deposits for leasing retail Deposits for leasing retail	48,360	44,978
retail Deposits for leasing retail	·	·
retail	6,480	7,263
Deposits for leasing		. ,200
retail	6,337	5,088
	243,644	239,796
Note 21)		
Unearned revenue from leasing and rendering of related services	9,111	18,291
Unearned revenue from leasing and	43	25,071
rendering of related services		
Unearned revenue from leasing and rendering of related services	30,823	31,126
	39,977	74,488
1 1 1 1	Deposits for leasing retail lote 21) Unearned revenue from leasing and rendering of related services Unearned revenue from leasing and rendering of related services Unearned revenue from leasing and rendering of related services Unearned revenue from leasing and rendering of related	retail Deposits for leasing retail Deposits for leasing and rendering of related services Unearned revenue 43 from leasing and rendering of related services Unearned revenue 43 from leasing and rendering of related services Unearned revenue 30,823 from leasing and rendering of related services Unearned revenue 30,823 from leasing and rendering of related services

Loans and debts due to related parties: (Note 22.1 and Note 22.2)

Financial lease liabilities from a related party as at 31 December 2023 was as follow:

Related parties	As at 31/12/2023	Interest rate	Maturity date
	VND million	per annum	
Ecology Development and	192,956	From 8.58%	March 2045
Investment JSC		to 14.02%	
In which: Current-portion	(19,887)		
TOTAL (i)	173,069		

⁽i) These financial lease liabilities relate to long-term lease contracts with non-cancellable term for renting Vincom Plaza Quang Trung and Vincom Plaza Le Van Viet.

29. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

Loans and debts due to related parties: (Note 22.1 and Note 22.2) (continued)

Financial lease liabilities from a related party as at 31 December 2022 was as follow:

Related parties As at 31/12/2022 Interest rate Maturity date

VND million per annum

Ecology Development and 192,347 From 8.58% March 2045

Investment JSC to 14.02%

In which: Current-portion (19,887)
TOTAL 172,460

30. EVENTS AFTER THE BALANCE SHEET DATE

There is no matter or circumstance that has arisen since the balance sheet date that requires an adjustment or a disclosure in the consolidated financial statements of the Company and its subsidiaries.

Nguyen Thi Yen Nhung Preparer Nguyen Thi Lan Huong Chief Accountant Pham Ini Ngoc Ha Chief Financial Officer

OHAH VIA

29 January 2024

Quarter IV 2023 **APPENDIX**

APPENDIX - EXPLANATION FOR THE VARIANCES IN INCOME STATEMENT BETWEEN THE TWO PERIODS (Under guidance of Circular No. 96/2020/TT-BTC dated 16 November 2020)

5				Currency: VND million	ID million
Code	Code Item	Quarter IV 2023	Quarter IV 2022	Variance	%
10	Net revenue from sale of goods and rendering of services	2.342.673	2.137.250	205,423	10%
20.2	Gross profit from sale of goods and rendering of services	1,268,082	1,105,051	163,031	15%
21	Finance income	342,962	200,940	142,022	71%
22	Finance expenses	74,129	92,124	(17,995)	-20%
25	Selling expenses	83,782	56,855	26,927	47%
26	General and administrative expenses	179,163	110,128	69,035	63%
9	Net profit after tax	1,067,509	832,771	234,738	28%

Explanation for variances in income statement between the two periods which were over 10%:

- because of: (i) revenue from leasing activities and rendering of related services decreased by VND 7.2 billion; (ii) sale of inventory properties increased by VND 115 billion due to the commencement of shophouse hand-over from Dong Ha Quang Tri project and other projects; (iii) Other revenue increased Net revenue from sale of goods and rendering of services in Quarter IV 2023 increased by VND 205 billion in comparision with previous period mainly by VND 97 billion incurred mainly from rendering agency service at shophouse area.
 - Gross profit from sale of goods and rendering services in Quarter IV 2023 increased by VND 163 billion in comparision with the same period last financial year in accordance with the increase in revenue.
 - Financial income increased by VND 142 billion because of the increase in interest income from investing activities.
- Financial expenses decreased by VND 18 billion because of settlement of bond amounting to VND 1,050 in Quarter II of 2023.
- General and administrative expenses increased by VND 69 billion mainly due to the increase in expenses made for provistion for doubtful debts.
- Selling expenses increased by VND 27 billion due to the increase of selling expense related to sale of inventory properties during the period.
- Net profit after tax increased by VND 235 billion in comparision with prior period because of above mentioned reasons.