Interim separate financial statements

Quarter II 2019

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#### **GENERAL INFORMATION**

#### THE COMPANY

Vincom Retail Joint Stock Company ("the Company"), previously known as Vincom Retail Company Limited, is established in accordance with the Business Registration Certificate No. 0105850244 issued by the Hanoi Department of Planning and Investment on 11 April 2012. In accordance with the 2<sup>nd</sup> amended Business Registration Certificate dated 14 May 2013, the Company changed its legal form to a joint stock company and also changed its name to Vincom Retail Joint Stock Company. Subsequently, the Company obtained amended Enterprise Registration Certificates with the latest is the 20<sup>th</sup> amended Enterprise Registration Certificate being granted on 02 January 2019.

The Company's shares were officially listed on the Ho Chi Minh Stock Exchange (HOSE) on 6 November 2017.

The current principal activities of the Company are to invest in and develop shopping centers for lease and inventory properties for sale.

The Company's head office is located at No. 7, Bang Lang 1 Street, Vinhomes Riverside, Viet Hung ward, Long Bien district, Hanoi, Vietnam.

Vingroup JSC is the Company's ultimate parent company. Vingroup JSC and its subsidiaries are hereby referred as the Group.

#### **BOARD OF DIRECTORS**

Members of the Board of Directors during the period and at the date of this report are:

Ms. Thai Thi Thanh Hai Chairwoman Ms. Mai Thu Thuy Member Ms. Tran Mai Hoa Member Ms. Nguyen Thi Diu Member Ms. Le Mai Lan Member

Mr. Brett Krause Independent member Mr. Timothy J. Daly Independent member

Mr. Jeffrey David Perlman Member (resigned on 08 July 2019)

Mr. Phan Thanh Son Independent member

#### **MANAGEMENT**

Members of the management during the period and at the date of this report are:

Ms. Tran Mai Hoa General Director

Mr. Nguyen Anh Dung Deputy General Director

Security, Safety & Fire Prevention

Ms. Tran Thu Hien Deputy General Director

Sales & Marketing

Ms. Pham Ngoc Thoa Chief Finance Officer

#### **BOARD OF SUPERVISION**

Members of the Board of Supervision during the period and at the date of this report are:

Ms. Do Thi Quynh Trang Head
Ms. Nguyen Thu Phuong Member
Ms. Tran Thanh Tam Member

#### LEGAL REPRESENTATIVE

The legal representatives of the Company during the period and up to the date of this report are Ms. Thai Thianh Hai, Ms. Tran Mai Hoa and Mr. Nguyen Anh Dung.

Ms. Pham Ngoc Thoa is authorised by the legal representative of the Company to sign the Company's financial statements in accordance with the Authorisation Letter dated 28 March 2019.

#### REPORT OF MANAGEMENT

Management of Vincom Retail Joint Stock Company ("the Company") presents this report and the interim separate financial statements of the Company for Quarter II 2019.

# MANAGEMENT'S RESPONSIBILITY IN RESPECT OF THE INTERIM SEPARATE FINANCIAL STATEMENTS

Management is responsible for the interim separate financial statements of each reporting period which give a true and fair view of the interim separate financial position of the Company, and of the interim separate results of its operations and its interim separate cash flows for the period. In preparing those interim separate financial statements, management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- ▶ state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the interim separate financial statements; and
- prepare the interim separate financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue its business.

Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Company and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Management confirmed that it has complied with the above requirements in preparing the accompanying interim separate financial statements.

#### STATEMENT BY MANAGEMENT

Management does hereby state that, in its opinion, the accompanying interim separate financial statements give a true and fair view of the interim separate financial position of the Company as at 30 June 2019, and the interim separate results of its operations and its interim separate cash flows for the period then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System and the statutory requirements relevant to the preparation and presentation of interim separate financial statements.

The Company has subsidiaries as disclosed in the interim separate financial statements. The Company prepared these interim separate financial statements to meet the prevailing requirements in relation to disclosure of information, specifically the Circular 155/2015/TT-BTC on disclosure of information on the securities market. In addition, as required by these regulations, the Company has also prepared the interim consolidated financial statements of the Company and its subsidiaries for Quarter II 2019 ("the interim consolidated financial statement") dated 29 July 2019.

Users of the accompanying interim separate financial statements should read these interim separate financial statements together with the interim consolidated financial statements of the Company and its subsidiaries in order to obtain full information on the interim consolidated financial position, interim consolidated results of operations and interim consolidated cash flows of the Company and its subsidiaries.

For and on behalf of management:

Pham Ngoc Thoa Chief Finance Officer

Hanoi, Vietnam

29 July 2019

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# INTERIM SEPARATE BALANCE SHEET as at 30 June 2019

Code	ASSETS	Notes	As at 30/6/2019	As at 31/12/2018
100	A CURRENT ASSETS		5,111,426,710,171	6,838,572,933,335
110	l. Cash and cash equivalents	4	608,715,991,036	2,051,375,051,337
111	1. Cash		108,715,991,036	401,375,051,337
112	2. Cash equivalents		500,000,000,000	1,650,000,000,000
120	II. Short-term investments	_	-	600,000,000,000
123	1. Held-to-maturity investments	5	-	600,000,000,000
130	III. Current accounts receivable		1,878,060,926,674	1,520,935,816,946
131	1. Short-term trade receivables	6	271,270,931,631	262,676,141,830
132	2. Short-term advances to suppliers	07	316,460,725,877	164,343,939,831
135	3. Short-term loan receivables	27	4 000 050 400 700	792,293,034,608
136	4. Other short-term receivables	7	1,290,650,168,732	301,667,466,848
137	5. Provision for doubtful short-term receivables	6	(320,899,566)	(44,766,171)
140	N. Inventories	8	835,165,200,441	772,329,923,216
141	1. Inventories		835,165,200,441	772,329,923,216
450				
150	V. Other current assets	_	1,789,484,592,020	1,893,932,141,836
151	1. Short-term prepaid expenses	9	105,473,826,053	110,932,141,836
155	2. Other current assets	10	1,682,000,000,000	1,783,000,000,000
200	B. NON-CURRENT ASSETS		24,606,891,184,615	22,716,752,643,620
210	I. Long-term receivables		1,824,141,554,504	1,401,848,519,896
215	1. Long-term loan receivables	27	1,822,293,034,608	1,400,000,000,000
216	2. Other long-term receivables		1,848,519,896	1,848,519,896
220	II. Fixed assets		26,548,637,634	27,849,794,128
221	1. Tangible fixed assets	11	4,242,670,829	3,686,031,175
222	Cost	''	6,283,695,919	5,087,619,557
223	Accumulated depreciation		(2,041,025,090)	(1,401,588,382)
227	2. Intangible assets	12	22,305,966,805	24,163,762,953
228	Cost	'-	41,522,229,259	40,169,622,437
229	Accumulated amortisation		(19,216,262,454)	(16,005,859,484)
230	III. Investment properties	13	2,950,613,619,023	2,858,865,744,381
231	1. Cost		3,300,216,673,426	3,145,229,576,086
232	Accumulated depreciation		(349,603,054,403)	(286,363,831,705)
240	N. Long-term assets in progress		926,816,050,965	371,761,813,203
242	Construction in progress	14	926,816,050,965	371,761,813,203
250	V. Long-term investments		17,262,609,185,611	17,469,885,165,649
251	1. Investments in subsidiaries	15	12,199,788,928,000	12,199,788,928,000
253	2. Investments in other entities	16	4,362,820,257,611	3,570,096,237,649
255	3. Held-to-maturity investments	5	700,000,000,000	1,700,000,000,000
260	VI. Other long-term assets	_	1,616,162,136,878	586,541,606,363
261	1. Long-term prepaid expenses	9	40,162,136,878	30,541,606,363
268	2. Other long-term assets	10	1,576,000,000,000	556,000,000,000
270	TOTAL ASSETS		29,718,317,894,786	29,555,325,576,955

INTERIM SEPARATE BALANCE SHEET (continued) as at 30 June 2019

Currency: VND

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Code	EQUITY	Notes	As at 30/6/2019	As at 30/6/2019
300	C. LIABILITIES		5,577,516,616,827	5,252,579,697,820
310	l. Current liabilities		2,631,557,059,528	2,275,744,725,885
311	Short-term trade payables	17.1	513,954,014,533	419,861,116,265
312	2. Short-term advances from customers	17.2	917,566,038,936	778,647,045,406
313	3. Statutory obligations	18	64,345,099,009	95,614,617,702
314	4. Payables to employees	27	163,769,474	655,608,080
315	5. Short-term accrued expenses	19	565,201,804,856	370,204,272,448
318	6. Short-term unearned revenue		6,474,225,215	4,207,726,778
319	7. Other short-term payables	20	555,034,823,760	598,922,678,761
321	8. Short-term provisions		8,817,283,745	7,631,660,445
330	II. Non-current liabilities		2,945,959,557,299	2,976,834,971,935
336	1. Long-term unearned revenue		107,437,513,481	107,774,004,138
337	2. Other long-term liabilities	20	240,866,932,682	271,845,523,323
338	3. Long-term loans and debts	21	2,597,655,111,136	2,597,215,444,474
400	D. OWNERS' EQUITY		24,140,801,277,959	24,302,745,879,135
410	I. Capital	22	24,140,801,277,959	24,302,745,879,135
411	1. Issued share capital	1	23,288,184,100,000	23,288,184,100,000
411a	- Shares with voting rights		23,288,184,100,000	23,288,184,100,000
412	2. Share premium		46,983,098,907	46,983,098,907
420	3. Other funds belonging to owners' equity		5,000,000,000	
421	4. Undistributed earnings		800,634,079,052	967,578,680,228
421a	- Accumulated losses by the end of prior year			(260,010,741,321)
421b	- Undistributed earnings of current period		800,634,079,052	1,227,589,421,549
440	TOTAL EQUITY		29,718,3 <u>17,894,</u> 786	29,555,325,576,955

Phung Thi Thanh Preparer Nguyen Thi Xuan Nghia Chief Accountant Pham Ngoc Thoa Chief Finance Officer

29 July 2019

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INTERIM SEPARATE INCOME STATEMENT Quarter II 2019

Code	ITEMS	Notes	Quarter II 2019	Quarter II 2018	For the 6-month period ended 30 June 2019	For the 6-month period ended 30 June 2018
01	Revenue from sale of goods and rendering of services	23.1	722,438,160,779	295,339,199,651	1,676,304,567,909	750,104,533,107
02	2. Deductions	23.1	-	-	1.	-
10	3. Net revenue from sale of goods and rendering of services	23.1	722,438,160,779	295,339,199,651	1,676,304,567,909	750,104,533,107
11	4. Cost of goods sold and services rendered	24	(466,750,693,430)	(201,934,058,113)	(1,070,291,786,143)	(505,571,655,200)
11 70	5. Gross profit from sale of goods and rendering of services	,	255,687,467,349	93,405,141,538	606,012,781,766	244,532,877,907
21	6. Finance income	23.2	125,915,759,965	801,566,354,213	2,043,235,311,937	1,046,334,728,380
<b>22</b> 23	7. Finance expenses In which: Interest expenses	25	( <b>67,150,631,340</b> ) (66,896,287,181)	(90,232,120,451) (90,172,304,777)	(133,618,268,038) (133,363,923,879)	( <b>220,391,541,785)</b> (220,331,726,111)
25	8. Selling expenses	26	(12,362,726,815)	(6,476,060,381)	(53,442,235,660)	(30,189,876,781)
26	9. General and administrative expenses	26 .	(35,269,090,111)	(4,046,088,867)	(59,173,338,836)	(12,564,864,236)
30	10. Operating profit		266,820,779,048	794,217,226,052	2,403,014,251,169	1,027,721,323,485

INTERIM SEPARATE INCOME STATEMENT (continued) Quarter II 2019

Currency: VND

Code	ITEMS	Notes	Quarter II 2019	Quarter II 2018	For the 6-month period ended 30 June 2019	For the 6-month period ended 30 June 2018
31	11. Other income		1,426,255,895	214,829,206	3,786,651,928	531,597,902
32	12. Other expenses		(336,017,764)	(2,010,762,389)	(350,299,844)	(4,795,915,379)
40	13. Other profit/(loss)		1,090,238,131	(1,795,933,183)	3,436,352,084	(4,264,317,477)
50	14. Accounting profit before tax		267,911,017,179	792,421,292,869	2,406,450,603,253	1,023,457,006,008
51	15. Current corporate income tax expenses	27	(53,769,912,915)	(39,179,677,883)	(123,135,873,929)	(85,423,271,911)
60	16. Net profit after tax		214,141,104,264	753,241,614,986	2,283,314,729,324	938,033,734,097

Phung Thi Thanh Preparer

29 July 2019

Nguyen Thi Xuan Nghia Chief Accountant Pham Ngoc Thoa Chief Finance Officer

# INTERIM SEPARATE CASH FLOW STATEMENT Quarter II 2019

		For the 6-month	For the 6-month
Code	ITEMS	period ended	period ended
		30 June 2019	30 June 2018
	I. CASH FLOWS FROM OPERATING ACTIVITIES		
01	Profit before tax Adjustments for:	2,406,450,603,253	1,023,457,006,008
02	Depreciation of tangible fixed assets and investment properties and amortisation of intangible assets	67,099,209,325	62,050,679,903
03	Provisions	1,461,756,695	-
05	Profits from investing activities	(2,043,235,311,937)	(1,046,334,728,380)
06	Interest expenses and bond issue costs	133,363,923,879	220,331,726,111
08	Operating profit before changes in working capital	565,140,181,215	259,504,683,642
09	Changes in receivables	(226,339,133,536)	265,230,047,874
10	Changes in inventories	(62,835,277,225)	7,332,925,737
11	Changes in payables (other than interests, corporate income tax)	70,954,712,143	(470,380,496,935)
12	Changes in prepaid expenses	(4,095,998,043)	4,763,432,212
14	Interests paid	(126,714,463,985)	(228,559,444,444)
15	Corporate income tax paid	(97,624,850,984)	(81,624,038,571)
20	Net cash flows from/(used in) operating	118,485,169,585	(243,732,890,485)
	activities		
	II. CASH FLOWS FROM INVESTING ACTIVITIES	_	
21	Purchase, construction of fixed assets and other long-term assets	(2,286,072,946,033)	(154,443,789,559)
23	Loans to other entities and payments for purchase of debt instruments of other entities	(40,000,000,000)	(50,000,000,000)
24	Collections from borrowers and proceeds from sale of debt instruments of other entities	2,010,000,000,000	3,286,384,959,052
27	Interests and dividends received	1,118,869,401,775	749,177,195,069
30	Net cash flows from investing activities	802,796,455,742	3,831,118,364,562

INTERIM SEPARATE CASH FLOW STATEMENT (continued)
Quarter II 2019

Currency: VND

Code	ITEMS	For the 6-month period ended 30 June 2019	For the 6-month period ended 30 June 2018
	III. CASH FLOWS FROM FINANCING ACTIVITIES	·	
34 36	Repayment of borrowings and bonds Dividends paid	- (2,363,940,685,628)	(3,200,000,000,000
40	Net cash flows (used in) financing activities	(2,363,940,685,628)	(3,200,000,000,000
50	Net (decrease)/increase in cash and cash equivalents for the period	(1,442,659,060,301)	387,385,474,077
60	Cash and cash equivalents at the beginning of the period	2,051,375,051,337	760,077,481,166
70	Cash and cash equivalents at the end of the period	608,715,991,036	1,147,462,955,24

Phung Thi Thanh Preparer Nguyen Thi Xuan Nghia Chief Accountant Phan Ngọc Thoa Chief Finance Officer

29 July 2019

#### 1. CORPORATE INFORMATION

Vincom Retail Joint Stock Company ("the Company"), previously known as Vincom Retail Company Limited, is established in accordance with the Business Registration Certificate No. 0105850244 issued by the Hanoi Department of Planning and Investment on 11 April 2012. In accordance with the 2<sup>nd</sup> amended Business Registration Certificate dated 14 May 2013, the Company changed its legal form to a joint stock company and also changed its name to Vincom Retail Joint Stock Company. Subsequently, the Company obtained amended Enterprise Registration Certificates with the latest is the 20<sup>th</sup> amended Enterprise Registration Certificate being granted on 02 January 2019.

The Company's shares were officially listed on Ho Chi Minh Stock Exchange (HOSE) since 6 November 2017.

The current principal activities of the Company are to invest in and develop shopping centers for lease and inventory properties for sale.

The Company's normal course of business cycle of real estate business starts at the time of application for investment certificate, commencement of site clearance, construction, and ends at the time of completion, thus, the normal course of real estate business is from 12 months to 36 months. The Company's normal course of business cycle of other business activities is 12 months.

The Company's head office is located at No. 7, Bang Lang 1 street, Vinhomes Riverside, Viet Hung ward, Long Bien district, Hanoi, Vietnam.

The number of the Company's employees as at 30 June 2019 is 917 (31 Demceber 2018: 981).

Vingroup JSC is the Company's ultimate parent company. Vingroup JSC and its subsidiaries are hereby referred as the Group.

#### Corporate structure

The Company has 04 subsidiaries as at 30 June 2019, as follows:

No.	Name	Voting right (%) (*)	Equity interest (%) (*)	Registered office's address	Principal activities
1	North Vincom Retail LLC	100.00	100.00	No. 72A, Nguyen Trai street, Thuong Dinh ward, Thanh Xuan district, Hanoi	Leasing and trading real estate property
2	South Vincom Retail LLC	100.00	100.00	No. 72, Le Thanh Ton street and No. 45A Ly Tu Trong street, Ben Nghe ward, District 1, Ho Chi Minh city	Leasing and trading real estate property
3	Suoi Hoa Urban Development and Investment JSC	97.27	97.27	Km1 + 200, Tran Hung Dao street, Suoi Hoa ward, Bac Ninh city, Bac Ninh province	Leasing and trading real estate property
4	Ha Thanh Real Estate Development and Investment Company Limited (**)	100.00	100.00	No. 7, Bang Lang 1 street, Vinhomes Riverside, Viet Hung ward, Long Bien district, Hanoi	Leasing and trading real estate property

## 1. CORPORATE INFORMATION (continued)

- (\*) Including voting right and equity interest hold directly by the Company and indirectly by the Company through its subsidiaries.
- (\*\*) Previously known as Ha Thanh Real Estate Development and Investment Joint Stock Company.

#### 2. BASIS OF PREPARATION

## 2.1 Purpose of preparing the interim separate financial statements

The Company has subsidiaries as disclosed in Note 1 and Note 15. The Company prepared these interim separate financial statements to meet the prevailing requirements in relation to disclosure of information, specifically the Circular 155/2015/TT-BTC on disclosure of information on the securities market. In addition, as required by these regulations, the Company has also prepared the interim consolidated financial statements of the Company and its subsidiaries for Quarter II 2019 ("the interim consolidated financial statements") dated 29 July 2019.

Users of the accompanying interim separate financial statements should read these interim separate financial statements together with the interim consolidated financial statements of the Company and its subsidiaries in order to obtain full information on the interim consolidated financial position, interim consolidated results of operations and interim consolidated cash flows of the Company and its subsidiaries.

#### 2.2 Accounting standards and system

The interim separate financial statements of the Company, which are expressed in Vietnam dong ("VND"), are prepared in accordance with Vietnamese Enterprise Accounting System and Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- ▶ Decision No. 149/2001/QD-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 1);
- ▶ Decision No. 165/2002/QD-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 2);
- Decision No. 234/2003/QD-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 3);
- ▶ Decision No. 12/2005/QD-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Accounting Standards (Series 4); and
- Decision No. 100/2005/QD-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Accounting Standards (Series 5).

Accordingly, the accompanying interim separate financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the interim separate financial position and interim separate results of operations and interim separate cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

#### 2.3 Applied accounting documentation system

The Company's applied accounting documentation system is the General Journal.

#### 2.4 Fiscal year

The Company's fiscal year applicable for the preparation of its separate financial statements starts on 01 January and ends on 31 December.

#### 2.5 Accounting currency

The interim separate financial statements are prepared in VND which is also the Company's accounting currency.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## 3.1 Cash and cash equivalents

Cash and cash equivalents comprise cash in banks, cash in transit and short-term, highly liquid investments with an original maturity of less than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

#### 3.2 Inventories

#### Inventory properties

Properties being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory properties and is measured at the lower of cost incurred in bringing the inventories to their present location and condition, and net realisable value.

#### Cost includes:

- Freehold, leasehold rights for land and land developement costs;
- Construction costs payable to contractors; and
- Borrowing costs, consultancy and design costs, costs of site preparation, professional fees for legal services, properties transfer taxes, construction overheads and other related costs.

Net realisable value is the estimated selling price in the ordinary course of the business, based on market prices at the reporting date, less estimated costs to completion and the estimated costs of sale.

The cost of inventory properties recognised in the interim separate income statement on disposal is determined with reference to the specific costs incurred on the properties sold and an allocation of any non-specific costs based on an appropriate basis.

#### 3.3 Receivables

Receivables are presented in the interim separate financial statements at the carrying amounts due from customers and other debtors, after provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the balance sheet date which are doubtful of being recovered.

## 3.4 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises its purchase price and any directly attributable costs of bringing the tangible fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the interim separate income statement as incurred.

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the interim separate income statement.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.5 Leased assets

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset and the arrangement conveys a right to use the asset.

A lease is classified as a finance lease whenever the terms of the lease transfer substantially all the risks and rewards of ownership of the asset to the lessee. All other leases are classified as operating leases.

Where the Company is the lessee

Rentals under operating leases are charged to the interim separate income statement on a straight-line basis over the lease term.

Where the Company is the lessor

Assets subject to operating leases are included as the Company's investment properties in the interim separate balance sheet.

Lease income is recognised in the interim separate income statement on a straight-line basis over the lease term.

#### 3.6 Intangible assets

Intangible assets are stated at cost less accumulated amortisation.

The cost of an intangible assets comprises of its purchase price and any directly attributable costs of preparing the intangible fixed asset for its intended use. Expenditures for additions, improvements are added to the carrying amount of the assets and other expenditures are charged to the interim separate income statement as incurred.

When intangible assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the interim separate income statement.

#### 3.7 Depreciation and amortisation

Depreciation of tangible fixed assets and amortisation of intangible assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Office equipment Computer software

3 - 5 years

3 - 8 years

## 3.8 Investment properties

Investment properties are stated at cost including transaction costs less accumulated depreciation.

Subsequent expenditure relating to an investment properties that has already been recognised is added to the net book value of the investment properties when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment properties, will flow to the Company.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.8 Investment properties (continued)

Land use rights presented as investment properties include definite land use rights granted to the Company for the development of its investment properties, and this land use rights are depreciated during authorised period.

Depreciation of investment properties are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Land use rights with definite terms	46 - 47 years
Buildings and structures	5 - 50 years
Machinery, equipment	5 - 25 years

Investment properties are derecognised when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the assets is recognised in the interim separate income statement in the period of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. The transfer from investment properties to owner-occupied properties or inventories does not change the cost or the carrying value of the properties for subsequent accounting at the date of change in use.

## 3.9 Borrowing costs

Borrowing costs consist of interests and other costs that an entity incurs in connection with the borrowing of funds.

Borrowing costs are recorded as expense during the period in which they are incurred, except to the borrowing costs that are directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of the respective asset.

#### 3.10 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses on the interim separate balance sheet and amortised over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

Long-term prepaid expenses include long-term prepaid land rental in accordance with Circular No. 45/2013/TT-BTC and other long-term prepaid expenses that bring future economic benefits for more than one year period.

## 3.11 Investments

Investments in subsidiaries

Investments in subsidiaries over which the Company has control are accounted for under the cost method of accounting in the interim separate balance sheet.

Distributions from accumulated net profits of the subsidiaries arising subsequent to the date of acquisition are recognised in the interim separate income statement. Distributions from sources other than from such profits are considered a recovery of investment and are deducted to the cost of the investment.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 3.11 Investments (continued)

Investments in other entities

The Company has made capital contribution under business cooperation contracts for shopping malls in which the Company has the right to control, manage and operate the shopping malls when these malls are ready for commercial operations, and to share a portion of profit before tax from the operations of the shopping malls to the counterparties (who are the developers of real estate projects comprising the mall components). In this case, the capital contribution by the Company is recognised as the investment in other entities in the interim separate balance sheet at the date when the these shopping malls are handed over to the Company for commercial operations until such time as all legal procedures to transfer the malls are completed.

Provision for diminution in value of investments in capital of other entities

Provision is made for any diminution in value of the investments in capital of other entities at the balance sheet date in accordance with the guidance under Circular No. 228/2009/TT-BTC dated 7 December 2009 and Circular No. 89/2013/TT-BTC dated 28 June 2013 issued by the Ministry of Finance. Increases or decreases to the provision balance are recorded as finance expense in the interim separate income statement.

#### Held-to-maturity investments

Held-to-maturity investments are stated at their acquisition costs. After initial recognition, these investments are measured at recoverable amount. Any impairment loss incurred is recognised as finance expense in the interim separate financial statements and deducted against the value of such investments.

#### 3.12 Payables and accruals

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Company.

Payables to contractors are recorded based on interim work certificates between two parties, regardless of whether or not billed to the Company.

#### 3.13 Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are discounted using a current pre tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as a finance expense.

Expenses relating to provisions are recognised in the interim separate income statement.

Provision for warranty expenses for apartments and shop-houses

The Company estimates this warranty provision based on revenue and currently available information about repairing expenses of apartments and shop-houses sold in the past.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.14 Foreign currency transactions

Transactions in currencies other than the Company's reporting currency (VND) are recorded at the actual transaction exchange rates at transaction dates which are determined as follows:

- ► Transactions resulting in liabilities are recorded at the selling exchange rates of the commercial banks designated for payment; and
- Capital contributions or capital received are recorded at the buying exchange rates of the commercial banks designated for capital contribution.

At the end of the reporting period, monetary balances denominated in foreign currencies are translated at the actual exchange rates at the balance sheet dates which are determined as follows:

- Monetary assets are translated at buying exchange rate of the commercial bank where the Company conducts transactions regularly; and
- Monetary liabilities are translated at selling exchange rate of the commercial bank where the Company conducts transactions regularly.

All foreign exchange differences incurred during the period and arising from the revaluation of monetary accounts denominated in foreign currency at period-end are taken to the interim separate income statement.

#### 3.15 Advances from customers

Payments received from customers as deposits for the purchase of residential properties in the future that do not meet the conditions for revenue recognition, are recognised and presented as "Advances from customers" in the interim separate balance sheet.

#### 3.16 Appropriation of net profits

Net profit after tax (excluding negative goodwill arising from a bargain purchase) is available for appropriation to shareholders after approval in the annual general meeting, and after making appropriation to reserve funds in accordance with the Company's Charter and Vietnam's regulatory requirements.

#### 3.17 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding trade discount, rebate and sales return. The following specific recognition criteria must also be met before revenue is recognised.

Revenue from sale of inventory properties

Revenue from sale of inventory properties is recognised when the significant risks and rewards of ownership of the properties have passed to the buyer.

Revenue from sale of inventory properties also includes long-term lease of real estate properties qualified for recognition of outright sales. If the lease-term is greater than 90% of the asset's useful life, the Company will recognise the revenue for the entire prepaid lease payment if all of the following conditions are met:

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 3.17 Revenue recognition (continued)

Revenue from sale of inventory properties (continued)

- Lessee is not allowed to cancel the lease contract during the lease term, and the lessor is not responsible for reimbursing the prepaid lease payments under any circumstances;
- The prepaid lease payment is not less than 90% of the total estimated lease payment collected under contract over the lease period and lessee must pay all rental within 12 months from the commencement of the lease:
- Almost all risks and rewards associated with the ownership of leased assets are transferred to the lessee; and
- Lessor must estimate the full cost of leasing activity.

Revenue from leasing of investment properties

Rental income arising from operating lease of properties is recognised in the interim separate income statement on a straight line basis over the lease terms.

Rendering of services

Revenue from rendering of services is recorded when the services are rendered.

Gains from securities trading, capital transfer

Gains from securities and capital transfer are determined as the excess of selling prices against the cost of investments sold. Such gains are recognised on the date of completion.

Interests

Revenue is recognised as the interests accrued (taking into account the effective yield on the asset) unless collectability is in doubt.

**Dividends** 

Income is recognised when the Company's entitlement as investors to receive the dividend is established.

#### 3.18 Taxation

Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the balance sheet date.

Current income tax is charged or credited to the interim separate income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Company to set off current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.18 Taxation (continued)

#### Deferred tax

Deferred tax is provided using the liability method on temporary differences at the balance sheet date between the tax base of assets and liabilities and their carrying amount for separate financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except for:

- where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the related transaction affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporarily differences associated with investments in subsidiaries and associates, and interests in joint ventures where timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised, except:

- where the deferred tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporarily differences associated with investments in subsidiaries, associates, and interests in joint ventures, deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Previously unrecognised deferred tax assets are re-assessed at the balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realised or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

Deferred tax is charged or credited to the interim separate income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Currency: VND

Currency: VND

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) Quarter II 2019

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.18 Taxation (continued)

Deferred tax

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Company to off-set current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on:

- either the same taxable entity; or
- when the Company intends either settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

## 3.19 Related parties

Parties are considered to be related parties of the group if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the group and other party are under common control or under common significant influence. Related parties can be enterprise or individual, including close members of the family of any such individual.

#### 4. CASH AND CASH EQUIVALENTS

		-
	As at 30/6/2019	As at 31/12/2018
Cash in banks	108,643,788,793	401,316,111,544
Cash in transit	72,202,243	58,939,793
Cash equivalents	500,000,000,000	1,650,000,000,000
TOTAL	608,715,991,036	2,051,375,051,337

Ending balance of cash equivalents comprise bank deposits in VND with maturity terms of 1.5 months and earning interests at the rate at 5.35% per annum (31 December 2018: bank deposits in VND with maturity term ranging from 1 month to 3 months and earning interests at the rate ranging from 5.3% to 5.5% per annum).

#### 5. HELD-TO-MATURITY INVESTMENTS

	As at 30/6/2019	As at 31/12/2018
Short-term held-to-maturity investments	_	600,000,000,000
Long-term held-to-maturity investments (i)	700,000,000,000	1,700,000,000,000
TOTAL	700,000,000,000	2,300,000,000,000

(i) Ending balance of long-term held-to-maturity investments comprise long-term bank deposits at Vietnam Technological and Commercial Joint Stock Bank with terms of 36 months and earning interest at the rate of 7.1% per annum (31 Demceber 2018: terms of 36 months and earning interest at the rate of 7.1% per annum).

## 6. SHORT-TERM TRADE RECEIVABLES

7.

SHORT-TERM TRADE RECEIVABLES		Currency: VND
	4 4 00 /0 /00 4 0	-
	As at 30/6/2019	As at 31/12/2018
Receivables from disposal of investments	1,000,000,000	-
Receivables from rendering management services	130,457,499,587	101,005,174,006
Receivables from sale of inventory	58,928,346,071	32,776,967,396
Receivables from leasing activities and rendering related services	80,885,085,973	128,894,000,428
TOTAL	271,270,931,631	262,676,141,830
In which:		
Trade receivables from customers	92, 241, 280, 721	138,584,563,025
Trade receivables from related parties (Note 28)	179,029,650,910	124,091,578,805
Provision for doubtful short-term receivables	(320,899,566)	(44,766,171)
Details of receivables which account for more	than 10% of total bala	nce:
Receivable from rendering services to South Vincom Retail LLC	40,675,324,031	28,953,975,056
Receivable from rendering services to North Vincom Retail LLC	68, 207, 915, 737	40,827,329,272
Receivable from rendering services to Suoi Hoa Urban Development and Investment JSC	34,354,786,093	31,917,735,963
Receivable from a long-term leasing contract and related services fee to a corporate counterparty		76,904,162,177
OTHER SHORT-TERM RECEIVABLES		
		Currency: VND
	As at 30/6/2019	As at 31/12/2018
Interests on bank deposits, deposits and loans	105,246,037,913	172,690,127,751
Receivable for payment on behalf	10,436,880,534	56,000,584,831
Dividends receivable	991,810,000,000	-
Deposits for land bidding	1,299,852,000	39,000,332,000
Receivable for deposit of inventory properties	159,288,684,837	2,372,416,812
Others	22,568,713,448	31,604,005,454
TOTAL	1,290,650,168,732	301,667,466,848
In which:		
Other receivables	209, 956, 553, 982	100,956,261,897
Other receivables from related parties	1,080,693,614,750	200,711,204,951
(Note 28)		

## 8. INVENTORIES

Currency: VND

	As at 30/6/2019	As at 31/12/2018
Materials	1,428,288,323	1,099,191,643
Inventory properties under construction (i)	833,728,664,943	769,200,069,102
Completed inventory properties	-	2,025,507,699
Others	8,247,175	5,154,772
TOTAL	835,165,200,441	772,329,923,216

<sup>(</sup>i) The balance mainly comprises of construction and development costs of shop-houses for sale which are parts of the Company's real estate projects.

## 9. PREPAID EXPENSES

Currency: VND

	As at 30/6/2019	As at 31/12/2018
Short-term:		
Selling expenses related to sale of inventory properties not yet handed over	54,564,239,090	54,766,028,211
Project prepayment costs	21,697,844,475	21,878,755,341
Prepaid land rental	12,771,780,900	17,197,080,404
Provisional corporate income tax	8,641,721,892	7,750,312,427
Others	7,798,239,696	9,339,965,453
TOTAL	105,473,826,053	110,932,141,836
Long-term:		
Commission expense	16,649,241,887	9,816,975,667
Tools and supplies	11,842,223,966	8,978,238,955
Overhaul expenditures	11,001,943,387	11,070,019,924
Others	668,727,638	676,371,817
TOTAL	40,162,136,878	30,541,606,363

## 10. OTHER ASSETS

	As at 30/6/2019	As at 31/12/2018
Short-term:		
Deposits to related parties for investment purposes (Note 28) (i)	1,682,000,000,000	1,783,000,000,000
TOTAL	1,682,000,000,000	1,783,000,000,000
Long-term:		
Deposits to related parties for investment purposes (Note 28) (i)	414,000,000,000	414,000,000,000
Deposits to a third party for investment purposes (i)	1,162,000,000,000	142,000,000,000
TOTAL	1,576,000,000,000	556,000,000,000

## 10. OTHER ASSETS (continued)

(i) Ending balance are deposits to a third party, Vingroup JSC, parent company, and some companies within the Group (hereby referred to as "the counterparties") for the investment and operations of shopping mall component of a number of real estate projects under business cooperation contracts. These deposits require no collaterals. In accordance with these contracts, the counterparties have committed to transferring shopping mall component, or to granting the Company with right to purchase the shopping malls, at the price sufficient to cover all relevant capital expenditures incurred. In case the counterparties have not completed all procedures to hand over the shopping malls to the Company when the assets are completed and ready for commercial operations, two parties will sign business cooperation contracts, giving the Company the right to control, manage and operate the shopping malls, and a portion of profit before tax from the operations of the shopping malls will be shared to the counterparties.

#### 11. TANGIBLE FIXED ASSETS

Currency: VND

	Definite land	Building and	Machineries and	
_	use rights	structures	equipment	Total
Cost:				
Beginning balance	225,688,000	4,035,967,984	825,963,573	5,087,619,557
Newly constructed	-	1,272,440,000	-	1,272,440,000
Reclassification to tools and supplies	-	(76,363,638)	-	(76,363,638)
Ending balance	225,688,000	5,232,044,346	825,963,573	6,283,695,919
Accumulated deprecia	tion:			
Beginning balance	139,246,404	933,356,148	328,985,830	1,401,588,382
Depreciation for the period	22,383,303	542,160,093	85,040,261	649,583,657
Reclassification to tools and supplies	-	(10,146,949)	-	(10,146,949)
Ending balance	161,629,707	1,465,369,292	414,026,091	2,041,025,090
Net carrying amount:				
Beginning balance	86,441,596	3,102,611,836	496,977,743	3,686,031,175
Ending balance	64,058,293	3,766,675,054	411,937,482	4,242,670,829

#### 12. INTANGIBLE ASSETS

	Computer software
Cost:	
Beginning balance	40,169,622,437
- Newly purchased	1,352,606,822
Ending balance	41,522,229,259
Accumulated amortisation:	
Beginning balance	16,005,859,484
- Amortisation for the period	3,210,402,970
Ending balance	19,216,262,454
Net carrying amount:	
Beginning balance	24,163,762,953
Ending balance	22,305,966,805

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NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) Quarter II 2019

## 13. INVESTMENT PROPERTIES

Currency: VND

	Definite land use rights	Building and structures	Machineries and equipment	Total	
Cost:					
Beginning balance Transferred from	191,249,096,106	2,369,535,815,780	584,444,664,200	3,145,229,576,086	
completed construction in progress	-	91,830,692,621	63,156,404,719	154,987,097,340	
Ending balance	191,249,096,106	2,461,366,508,401	647,601,068,919	3,300,216,673,426	
Accumulated depre	eciation:				
Beginning balance	12,459,973,057	171,400,929,463	102,502,929,185	286,363,831,705	
Depreciation for the period	2,045,647,036	36,475,596,786	24,717,978,876	63,239,222,698	
Ending balance	14,505,620,093	207,876,526,249	127,220,908,061	349,603,054,403	
Net carrying amount:					
Beginning balance	178,789,123,049	2,198,134,886,317	481,941,735,015	2,858,865,744,381	
Ending balance	176,743,476,013	2,253,489,982,152	520,380,160,858	2,950,613,619,023	

Investment properties mainly include the shopping malls of the Company.

Revenue and operating expenses related to investment properties are disclosed in Note 23.3.

## 14. CONSTRUCTION IN PROGRESS

	As at 30/6/2019	As at 31/12/2018
Vincom Plaza Di An, Binh Duong	178,919,419,271	79,358,196,364
Vincom Plaza Soc Trang	145,694,356,545	269,486,182
Vincom Plaza Hoa Binh	135,199,924,105	62,624,304,567
Vincom Plaza Kon Tum	111,073,967,132	200,000,000
Vincom Plaza Cao Lanh	127,350,346,325	23,947,149,308
Vincom Plaza Bac Kan	93,851,946,524	66,429,737,371
Vincom Plaza Cam Pha	81,856,537,752	26,351,503,232
Vincom Plaza Mong Cai	-	88,580,996,854
Other projects	52,869,553,311	24,000,439,325
TOTAL	926,816,050,965	371,761,813,203

## 15. INVESTMENTS IN SUBSIDIARIES

Currency: VND

			As at 30/6/2019			As at 31/12/2018	
No.	Company	Number of shares	Carrying value (VND)	Ownership (%)	Number of shares	Carrying value (VND)	Ownership (%)
1 2 3	North Vincom Retail LLC South Vincom Retail LLC Suoi Hoa Urban Development and Investment JSC	(*) (*) 34,240,000	5,858,780,000,000 5,779,000,000,000 562,008,928,000	100.00 100.00 97.27	(*) (*) 34,240,000	5,858,780,000,000 5,779,000,000,000 562,008,928,000	100.00
	TOTAL	=	12,199,788,928,000		_	12,199,788,928,000	

<sup>(\*)</sup> These are limited liability companies, hence there is no share issued.

The ownership mentioned in above table presents capital contribution owned directly by the Company in these subsidiaries. See Note 1 for further information about these subsidiaries.

#### 16. INVESTMENTS IN OTHER ENTITIES

			As at 30/6/2019			As at 31/12/2018	
No.	Investment	Number of shares	Carrying value (VND)	Ownership (%)	Number of shares	Carrying value (VND)	Ownership (%)
1	Investment in business co-operation contracts (i)	<del></del>	4,362,820,257,611	(70)		3,569,096,237,649	
2	Investment in Ha Thanh Real Estate Investment and Development Company Limited (previously known as Ha Thanh Real Estate Investment and Development JSC) (ii)		-		100,000	1,000,000,000	5
	TOTAL		4,362,820,257,611			3,570,096,237,649	•

- (i) Ending balance comprises deposits to Vingroup JSC, the ultimate parent company, and some companies within and outside the Group, for the co-investment and operation of shopping mall component of a number of real estate projects under business co-investment and operation contracts (the "BCC"). These shopping malls had been completed and ready for commercial operations. As a result, the parties signed the BCC giving the Company the right to control, manage and operate the shopping malls, and a portion of profit before tax from the operation of the shopping malls will be shared to the counterparty.
- (ii) In the period, the Company had transferred the capital contributed in Ha Thanh Real Estate Investment and Development Company Limited to North Vincom Retail LLC the subsidiary.

Currency: VND

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) Quarter II 2019

## 17. TRADE PAYABLES AND ADVANCES FROM CUSTOMERS

## 17.1 Short-term trade payables

018
412
853
265
678
784

## 17.2 Short-term advances from customers

Currency: VND

	As at 30/6/2019	As at 31/12/2018
Downpayment from customers under sale and purchase of real estate agreements	915,045,848,262	775,031,242,203
Others	2,520,190,674	3,615,803,203
TOTAL	917,566,038,936	778,647,045,406
In which:		
Advances from other parties	917,566,038,936	778,647,045,406
Advances from related parties	_	

## 18. STATUTORY OBLIGATIONS

	As at 30/6/2019	As at 31/12/2018
Payables		
Value added tax	-	5,614,077,038
Corporate income tax	52,451,099,013	26,048,666,603
Personal income tax	11,893,999,996	1,953,874,061
Others		61,998,000,000
TOTAL	64,345,099,009	95,614,617,702

## 19. SHORT-TERM ACCRUED EXPENSES

20.

Currency: \	/	V	D
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		Currency. VIVD
	As at 30/6/2019	As at 31/12/2018
Accrued loans and bond interests	91,841,411,411	85,198,658,465
Accrued construction costs	398,704,917,630	178,419,567,991
Accrued commission and brokerage fee	11,883,293,561	49,601,971,283
Others	62,772,182,254	56,984,074,709
TOTAL	565,201,804,856	370,204,272,448
In which:		
Accrued expenses due to others	563, 278, 398, 916	368,417,220,004
Accrued expenses due to related parties (Note 28)	1,923,405,940	1,787,052,444
OTHER PAYABLES		
		Currency: VND
	As at 30/6/2019	As at 31/12/2018
Short-term:		
Deposits received under deposit and loan contracts	392,448,441,170	319,743,355,649
Centralised cash management in master account payable to subsidiaries	43,210,996,797	236,820,272,735
Dividend payable	81,318,644,872	-
Deposits from tenants to be refunded within the next 12 months	9,039,296,462	19,281,590,901
Deposits for site construction	11,436,884,500	12,967,086,800
Other payables	17,580,559,959	10,110,372,676
TOTAL	555,034,823,760	598,922,678,761
In which:		
Other payables	506, 375, 116, 190	357,498,619,675
Other payables to related parties	48,659,707,570	241,424,059,086
(Note 28)	40,009,707,070	241,424,003,000
Long-term:		
Deposits from tenants	249,906,229,144	291,127,114,224
Less: Deposits from tenants to be	, , , ,	, , , ,
refunded within the next 12 months	(9,039,296,462)	(19, 281, 590, 901)
(Presented in Short-term)		
TOTAL	240,866,932,682	271,845,523,323
In which:		
Other payables	222,409,466,701	261,809,758,389

18,457,465,981

10,035,764,934

Other payables to related parties

(Note 28)

#### 21. LONG TERM LOANS AND DEBTS

				Currency: VND
	As at 30/	/6/2019	As at 31/	12/2018
	Carrying value	Payable amount	Carrying value	Payable amount
Corporate bonds (i)	2,597,655,111,136	2,597,655,111,136	2,597,215,444,474	2,597,215,444,474
TOTAL	2,597,655,111,136	2,597,655,111,136	2,597,215,444,474	2,597,215,444,474

(i) These bonds have par value of VND 3,000 billion comprising of 3,000 bonds with duration of 5 years and were arranged for issuance on 8 March 2017 by Vietnam Bank for Industry and Trade Securities Joint Stock Company. Interest rate applied for the first period is 8.1% per annum, and for the subsequent periods is floating and adjusted once per six months which is determined by 12-month interest paid-in-arrears VND saving rates listed by Vietnam Joint Stock Commercial Bank for Industry and Trade — Hanoi Branch in each determined interest date plus (+) 3%. The balance is presented net of bond issue costs. In 2018, the Company repurchased 400 bonds prior to maturity date.

These bonds are secured by land use rights and assets attached to land of Vincom Mega Mall Thao Dien and Vincom Plaza Ngo Quyen – Da Nang and assets attached to land of Vincom Center Pham Ngoc Thach, Vincom Plaza Thu Duc, and Vincom Plaza Ha Long. These shopping malls are owned by North Vincom Retail LLC and South Vincom Retail LLC, the subsidiaries.

## 22. OWNERS' EQUITY

## 22.1 Increase and decrease in owners' equity

	Shares with voting right	Share premium	Other funds belonging to owners' equity	(Accumulated losses)/ Undistributed earnings	Total
For the 6-month period ended 30	) June 2018				
Beginning balance	19,010,787,330,000	4,324,379,868,907	-	(260,010,741,321)	23,075,156,457,586
- Net profit for the period	-	-	-	938,033,734,097	938,033,734,097
Ending balance	19,010,787,330,000	4,324,379,868,907	_	678,022,992,776	24,013,190,191,683
For the 6-month period ended 30	) June 2019				
Beginning balance	23,288,184,100,000	46,983,098,907	-	967,578,680,228	24,302,745,879,135
- Net profit for the period	-	-	-	2,283,314,729,324	2,283,314,729,324
<ul> <li>Increase in reserve fund to supplement charter capital</li> </ul>	-	-	5,000,000,000	(5,000,000,000)	-
- Dividend declared (i)	-	-		(2,445,259,330,500)	(2,445,259,330,500)
Ending balance	23,288,184,100,000	46,983,098,907	5,000,000,000	800,634,079,052	24,140,801,277,959

<sup>(</sup>i) According to Resolution No.01/2019/NQ-DHDCD-VINCOM RETAIL dated 11 April 2019, the Company's Annual General Meeting of Shareholders approved the payment of cash dividends for existing shareholders at the ratio of 10.5% (each eligible shareholder who holds 01 share is entitled to receive VND 1,050 as dividends). Dividend payment was made in Quarter II 2019.

## 22. OWNERS' EQUITY (continued)

## 22.2 Shares

	As at 30/6/2019		As at :	31/12/2018
		Amount	51	Amount
	Quantity	VND	Quantity	VND
Registered and issued	d shares			
Ordinary shares	2,328,818,410	23,288,184,100,000	2,328,818,410	23,288,184,100,000
Preference shares		-	-	•
Total	2,328,818,410	23,288,184,100,000	2,328,818,410	23,288,184,100,000
Outstanding shares				
Ordinary shares	2,328,818,410	23,288,184,100,000	2,328,818,410	23,288,184,100,000
Preference shares	<b>-</b>	= == <b>-</b>		-
Total	2,328,818,410	23,288,184,100,000	2,328,818,410	23,288,184,100,000

Par value of each outstanding share is VND10,000 per share (31 Demceber 2018: 10,000VND per share).

## 23. REVENUE

## 23.1 Revenue from sale of goods and rendering of services

			Currency: VND
	_	Quarter II 2019	Quarter II 2018
	Gross revenue In which:	722,438,160,779	295,339,199,651
	Sale of inventory properties  Leasing activities and rendering of related	259,280,754,243	124,082,392,889
	services	363,955,258,321	142,277,459,420
	Rendering management services	94,595,062,641	28,979,347,342
	Others	4,607,085,574	-
	Deduction	-	-
	Net revenue In which:	722,438,160,779	295,339,199,651
	Revenue from sale to others	540,416,373,624	203, 603, 355, 660
	Revenue from sale to related parties	182,021,787,155	91,735,843,991
23.2	Finance income		Currency: VND
		Quarter II 2019	Quarter II 2018
	Dividend receivable from subsidiaries	-	600,000,000,000
	Interest income from bank deposits, loans and deposits	125,915,759,965	201,566,354,213
	TOTAL	125,915,759,965	801,566,354,213

## 23.3 Revenue and cost related to investment properties

Cur	rend	cy: '	V٨	ID

	Quarter II 2019	Quarter II 2018
Revenue from leasing of investment		
properties and rendering of related services (Note 23.1)	363,955,258,321	142,277,459,420
Direct operating costs related to investment properties generating income in the year (Note 24)	207,677,387,204	87,283,940,550

## 24. COST OF GOODS SOLD AND SERVICES RENDERED

		Currency: VND
	Quarter II 2019	Quarter II 2018
Cost of inventory properties sold	166,722,752,758	91,655,738,335
Cost of leasing activities and rendering of related services	207,677,387,204	87,283,940,550
Cost of rendering management services	90,008,201,166	22,994,379,228
Others	2,342,352,302	-
TOTAL	466,750,693,430	201,934,058,113

## 25. FINANCE EXPENSES

		Currency: VND
	Quarter II 2019	Quarter II 2018
Interests on loans and bond	66,676,453,850	88,756,638,109
Amortisation of bond issue costs	219,833,331	1,415,666,668
Others	254,344,159	59,815,674
TOTAL	67,150,631,340	90,232,120,451

## 26. SELLING EXPENSES AND GENERAL AND ADMINISTRATIVE EXPENSES

	Quarter II 2019	Quarter II 2018
Selling expenses	12,362,726,815	6,476,060,381
Consulting, commission and brokerage fees	5,212,307,971	(2,974,294,507)
Brand and marketing fee	4,780,401,179	2,308,108,270
Others	2,370,017,665	7,142,246,618
General and administrative expenses	35,269,090,111	4,046,088,867
Management services fee	33,840,156,031	2,797,984,901
Others	1,428,934,080	1,248,103,966
TOTAL	47,631,816,926	10,522,149,248

## 27. CORPORATE INCOME TAX

The statutory corporate income tax ("CIT") applicable to the Company for Quarter II 2019 is 20% on taxable profits (for Quarter II 2018: 20%).

The tax returns filed by the Company is subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the interim separate financial statements could change at a later date upon final determination by the tax authorities.

Currency: VND

TOTAL	53,769,912,915	39,179,677,883
Adjustment for under accrual of CIT from previous years	-	-
Current tax expenses	53,769,912,915	39,179,677,883
	Quarter II 2019	Quarter II 2018

#### 28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES

List of related parties that the Company had significant transactions and balances in current period and previous period:

Related parties	Relationship
Vingroup JSC North Vincom Retail LLC South Vincom Retail LLC Suoi Hoa Urban Development and Investment JSC Vinhomes JSC Vincom Construction and Consultant LLC (Merged into Vinhomes JSC since 01 October 2018)	Parent company Subsidiary Subsidiary Subsidiary Under common control Under common control
Vincommerce General Commerce Services JSC Vinpro Business and Trading Services JSC Vinpearl JSC West Hanoi Urban Development and Trading Investment Limited Company (Merged into Thai Son Investment Construction Corporation since 28 May 2019)	Under common control Under common control Under common control Under common control
Gia Lam Urban Development and Investment Limited Company Central Park Development LLC Can Gio Tourist City Corporation Hanoi Southern City Development and Trading LLC Saidong Urban Development and Investment JSC	Under common control Under common control Under common control Share holder Share holder

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) Quarter II 2019

## 28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

Significant transactions with related parties during the period:

Sale and purchase of assets and services:

For the 6-month period ended 30 June 2019:

						Currency: VND
Related parties	Receivables from leasing and rendering of related services	Receipt of leasing and rendering of related services	Payables for purchase of goods and services	Payment for purchase of goods and services	Payment on behalf receivables	Collection of payment on behalf
Vingroup JSC			(196,154,326,365)	203,351,263,408		
North Vincom Retail LLC	111,666,420,499	(210,769,296,449)	(100,101,020,000)	200,001,200,100		
South Vincom Retail LLC	97,422,850,127	(112,841,395,914)				
Vinpearl JSC	01,122,000,121	(***,2,0 ***,000,0 ***)	(16,527,721,034)	11,054,475,712	19,949,053,739	(17,330,702,522)
/incommerce General Commerce Services JSC	91,954,041,238	(90,133,563,867)	((3,32,7,33,7,33,7,			(,
Vinhomes JSC			(200,501,824,041)	277,057,880,664		
Vinpro Business and Trading Services JSC	30,504,922,487	(31,164,083,896)				
or the 6-month period en	ded 30 June 2018:					
						Currency: VND
Related parties	Receivables from leasing and rendering of related services	Receipt of leasing and rendering of related services	Payables for purchase of goods and services	Payment for purchase of goods and services	Payment on behalf receivables	Collection of payment on behalf
√ingroup JSC			(34,704,625,537)	109,241,475,000		
North Vincom Retail LLC	65,330,417,299	(50,638,068,803)	( , , , , ,	·		
South Vincom Retail LLC	67,606,050,317	(101,145,626,338)				
Vincom Construction and Consultant LLC		,	(83,028,623,542)	170,320,676,584		
Vincommerce General Commerce Services JSC	28,014,738,591	(27,307,007,996)	(5,250,375,476)	7,089,415,785		
Vinhomes JSC	35,840,957,309	(35,849,811,111)	(2,197,112,941)	2,264,247,834		

NOTES TO THE INTERIM SEPARATE FINANCIAL STATEMENTS (continued) Quarter II 2019

## 28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

Significant transactions with related parties during the period (continued):

## Investments and disposal of investment:

For the 6-month period ended 30 June 2019:

Related parties	Capital contribution to subsidiaries/other investments	Deposit for investment purpose	Collection from deposit for investment purpose	Receivables from disposal of investment	Cash inflow from subsidiaries to Master account	Cash outflow from Master account to subsidiaries
Vingroup JSC	289,494,677,642					
North Vincom Retail LLC				1,000,000,000	(151,508,572,244)	195,398,366,534
South Vincom Retail LLC					(1,027,363,561,755)	1,184,034,396,352
Suoi Hoa Urban Development and Investment JSC					(18,155,454,156)	11,204,101,207
Vinhomes JSC	273,484,593,032					
West Hanoi Urban Development and Trading Investment Limited Company		81,000,000,000				
Gia Lam Urban Development and Investment Limited Company	,	98,000,000,000				
Central Park Development LLC	20,813,542,549					
Vinpearl JSC	108,931,206,739					

#### 28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

Significant transactions with related parties during the period (continued):

Investments and disposal of investment (continued):

For the 6-month period ended 30 June 2018:

w from	Cash outflow from
ries to	Master account
count	to subsidiaries

Related parties	Capital contribution to subsidiaries/other investments	Deposit for investment purpose	Collection from deposit for investment purpose	Receivables from disposal of investment	Cash inflow from subsidiaries to Master account	Cash outflow from Master account to subsidiaries
Vingroup JSC		404,660,683,712	(484,000,000,000)			
North Vincom Retail LLC					(283,523,031,710)	290,515,258,321
South Vincom Retail LLC					(1,072,996,273,171)	986,261,345,755
Vinpearl JSC		178,425,269,922				

## 28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

Significant transactions with related parties during the period (continued):

## Lending transactions:

For the 6-month period ended 30 June 2019:

		Collection of		Currency: VND
Related parties	Lending	Ioan principal	Interests receivable	Interests received
North Vincom Retail LLC			43,737,534,049	(37,213,150,273)
South Vincom Retail LLC	40,000,000,000	(60,000,000,000)	60,313,709,372	(52, 122, 259, 765)
For the 6-month period ended 30 June 2018:				
·	1			Currency: VND

Related parties	Lending	Collection of loan principal	Interests receivable	Interests received
Vingroup JSC		(2,613,600,000,000)	145,997,716,911	(192,260,942,507)
North Vincom Retail LLC		(700,000,000,000)	58,554,129,972	(52,512,655,119)
South Vincom Retail LLC	50,000,000,000	(152,300,000,000)	68,194,573,067	(158, 123, 748, 951)
Vinhomes JSC			61,855,434,931	(73,293,606,164)

## 28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

Significant transactions with related parties during the period (continued):

## Dividend declared and dividend received:

For the 6-month period ended 30 June 2019:

Related parties	Dividend receivable	Dividend received	Dividend payable	Currency: VND Dividend paid
Vingroup JSC			(449,100,856,050)	449,100,856,050
Hanoi Southern City Development and Trading LLC			(201,797,768,550)	201,797,768,550
Saidong Urban Development and Investment JSC			(788,582,488,050)	788,582,488,050
North Vincom Retail LLC	1,500,000,000,000	(600,000,000,000)		
Suoi Hoa Urban Development and Investment JSC	291,810,000,000	(200,000,000,000)		
For the 6-month period ended 30 June 2018:				
				Currency: VND
Related parties	Dividend receivable	Dividend received	Dividend payable	Dividend paid
North Vincom Retail LLC	600,000,000,000	(250,000,000,000)		

## 28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

## Amounts due to and due from related parties are as follows:

Related parties	Transactions	As at 30/6/2019	As at 31/12/2018
Short-term trade re	Receivables from	40,675,324,031	28,953,975,056
Retail LLC North Vincom Retail LLC	rendering of services Receivables from rendering of services	67,207,915,737	40,827,329,272
	Receivables from disposal of investments	1,000,000,000	-
Suoi Hoa Urban Development and Investment JSC	Receivables from rendering of services	34,354,786,093	31,917,735,963
Vincommerce General Commerce Services JSC	Receivables from rendering of services	18,203,666,859	11,497,080,362
Other companies in the Group	Other receivables	17,587,958,190	10,895,458,152
		179,029,650,910	124,091,578,805
Other short-term re	eceivables (Note 7)		
Vingroup JSC	Interests receivable	591,780,823	88,570,895,626
	from deposits		
	Other receivables	142,511,007	13,636,364
South Vincom	Interests receivable	19,082,157,564	10,890,707,957
Retail LLC	Other receivables	2,153,410,372	441,093,005
Suoi Hoa Urban Development and	Dividends receivable	91,810,000,000	-
Investment JSC	Other receivables	2,621,997,689	-
North Vincom Retail	Interests receivable	14,740,273,972	8,215,890,196
LLC	Dividends receivable	900,000,000,000	-
	Other receivables	12,826,499,771	51,731,084,232
Other companies in the Group	Other receivables	36,724,983,552	40,847,897,571
		1,080,693,614,750	200,711,204,951

## 28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

## Amounts due to and due from related parties as follows: (continued)

Related parties	Transactions	As at 30/6/2019	As at 31/12/2018
Other current asse	to (Noto 10)		
Vingroup JSC	Deposit for business cooperation	1,682,000,000,000	1,682,000,000,000
Central Park Development LLC	Deposit for business cooperation		101,000,000,000
		1,682,000,000,000	1,783,000,000,000
Other long-term as	The state of the s		
Vingroup JSC	Deposit for business cooperation	72,000,000,000	251,000,000,000
West Hanoi Construction and Commercial	Deposit for business cooperation	81,000,000,000	-
Development			
Company Limited			
Gia Lam Urban Investment and Development Company Limited	Deposit for business cooperation	98,000,000,000	-
Can Gio Tourist City Corporation	Deposit for business cooperation	163,000,000,000	163,000,000,000
		414,000,000,000	414,000,000,000
Short-term trade pa	avables (Note 17.1)		,,,
Vinhomes JSC	Construction cost payable	224,218,650,586	207,820,800,542
	Other payables	49,576,776,457	26,073,257,136
Vingroup JSC	Management fee and other service fee payable	96,775,971,741	103,972,908,784
Other companies in the Group	Other payables	35,467,192,383	11,307,041,391
		406,038,591,167	349,174,007,853
Short-term accrued	d expenses (Note 19)		
Companies in the Group	Other payables	1,923,405,940	1,787,052,444
-		1,923,405,940	1,787,052,444

## 28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

## Amounts due to and due from related parties as follows: (continued)

Currency: VND

Related parties	Transactions	As at 30/6/2019	As at 31/12/2018
Other short-term p	ayables (Note 20)		
South Vincom	Payables relating to	35,101,662,666	191,772,497,263
Retail LLC	Master account		
	Other payables	4,166,320,616	1,580,610,078
North Vincom Retail	Payables relating to	1,157,981,182	45,047,775,472
LLC	Master account		
	Other payables	566,692,465	2,484,592,672
Other companies in	Other payables	7,667,050,641	538,583,601
the Group			
		48,659,707,570	241,424,059,086
Other long-term lia	bilities (Note 20)		
Companies in the		18,457,465,981	10,035,764,934
Group			
		18,457,465,981	10,035,764,934
Loan receivables fro	om related parties		

The Company has no short- term loan receivables as at 30 June 2019

Details of unsecured short-term loans to related parties as at 31 December 2018:

Related parties	As at 31/12/2018	Interest rate	Maturity date
	VND	per annum	
South Vincom Retail LLC	792,293,034,608	10.0%	March 2019
	792,293,034,608		

## 28. TRANSACTIONS AND BALANCES WITH RELATED PARTIES (continued)

## Loan receivables from related parties (continued)

Details of unsecured long-term loans to related parties as at 30 June 2019:

Related parties	As at 30/6/2019 Interest rate		Maturity date
	VND	per annum	
North Vincom Retail LLC	900,000,000,000	9.8%	March 2022
South Vincom Retail LLC	500,000,000,000	9.8%	March 2022
	40,000,000,000	10.0%	January 2021
	382,293,034,608	10.0%	March 2021
	1,822,293,034,608		

Details of unsecured long-term loan to related parties as at 31 Demceber 2018:

Related parties	As at 31/12/2018	Interest rate	Maturity date	
	VND	per annum		
North Vincom Retail LLC	900,000,000,000	9.8%	March 2022	
South Vincom Retail LLC	500,000,000,000	9.8%	March 2022	
	1,400,000,000,000	· v		

## 29. EVENTS AFTER THE BALANCE SHEET DATE

There is no matter or circumstance that has arisen since the balance sheet date that requires an adjustment or a disclosure in the interim separate financial statements of the Company.

Phung Thi Thanh Preparer Nguyen Thi Xuan Nghia Chief Accountant Phant Ngọc Thoa Chief Finance Officer

29 July 2019

APPENDIX Quarter II 2019

## **APPENDIX 1 - CORPORATE STRUCTURE AS AT 30 JUNE 2019**

No.	Name	Voting right (%) (*)	Equity interest (%,	Registered office's address	Principal activities
1	North Vincom Retail LLC	100.00	100.00	No. 72A, Nguyen Trai street, Thuong Dinh ward, Thanh Xuan district, Hanoi	Leasing and trading real estate property
2	South Vincom Retail LLC	100.00	100.00	No. 72, Le Thanh Ton street and No. 45A Ly Tu Trong street, Ben Nghe ward, District 1, Ho Chi Minh city	Leasing and trading real estate property
3	Suoi Hoa Urban Development and Investment JSC	97.27	97.27	Km1 + 200, Tran Hung Dao street, Suoi Hoa ward, Bac Ninh city, Bac Ninh province	Leasing and trading real estate property
4	Ha Thanh Real Estate Development and Investment Company Limited (**)	100.00	100.00	No. 7, Bang Lang 1 street, Vinhomes Riverside, Viet Hung ward, Long Bien district, Hanoi	Leasing and trading real estate property

<sup>(\*)</sup> Including voting right and equity interest hold directly by the Company and indirectly by the Company through its subsidiaries.

<sup>(\*\*)</sup> Previously known as Ha Thanh Real Estate Development and Investment Joint Stock Company.

APPENDIX (continued)
Quarter II 2019

## APPENDIX 2 - EXPLANATION FOR THE VARIANCES IN INCOME STATEMENT BETWEEN THE TWO PERIODS

(Under guidance of Circular No. 155/2015/TT-BTC dated 06 October 2015)

Currency: VND

Code	Item	Quarter II 2019	Quarter II 2018	Variance	<u>%</u>
10	Net revenue from sale of goods and rendering of	722,438,160,779	295,339,199,651	427,098,961,128	145%
11	Cost of goods sold and services rendered	466,750,693,430	201,934,058,113	264,816,635,317	131%
21	Finance income	125,915,759,965	801,566,354,213	(675,650,594,248)	-84%
22	Finance expenses	67,150,631,340	90,232,120,451	(23,081,489,111)	-26%
60	Net profit after tax	214,141,104,264	753,241,614,986	(539,100,510,722)	-72%

Explanation for variances in income statements between the two period which were over 10%:

- Net revenue from sale of goods and rendering of services in Quarter II 2019 increased VND 427 billion in comparision with previous period mainly because of an increase amounted to VND 222 billion in revenue from leasing activities and rendering of related services which came from newly openning shopping malls in 2018 are stable operating in 2Q2019; an increase amounted to VND 135 billion from sale of inventory properties. Cost of goods sold and services rendered increases corresponding to the revenue from sale of goods and rendering of services.
- Finance income decreased VND 676 billion in comparision with the previous period because: (i) 2Q2018 recorded shared profit form subsidiaries
  amounted to VND 600 billion while there was no this transaction in this periods; and (ii) the decrease of interest and investment activities VND 76 billion
- Finance expenses decreased VND 23 billion due to decrease in interest expenses because of loan principal repayment in 2018.
- Net profit after tax decreased by VND 539 billion in comparision with the previous period because of above mentioned reasons.