VINCOM RETAIL JOINT STOCK COMPANY

THE SOCIALIST REPUBLIC OF VIETNAM

Hanoi, 20 May 2018

PROPOSAL OF THE BOARD OF DIRECTORS

Re.: Amendments and supplementations to a number of Articles in the Charter of the Company

Respectfully submitted to: THE ANNUAL GENERAL MEETING OF SHAREHOLDERS

- Pursuant to the Law on Enterprises 2014 and relevant guiding documents;
- Pursuant to Decree No. 71/2017/ND-CP dated 06 June 2017 of the Government providing guidance on corporate governance applicable to public companies (hereinafter referred to as "Decree 71");
- Pursuant to Circular No. 95/2017/TT-BTC dated 22 September 2017 of the Ministry of Finance guiding a number of articles of Decree No. 71 (hereinafter referred to as "Circular 95");
- Pursuant to the Charter of Vincom Retail Joint Stock Company (hereinafter referred to as the "Company");
- With a view to strengthening corporate governance, the delegation of responsibility and authority to legally represent the Company on its business activities;

The Board of Directors (the "**BoD**") has reviewed and proposed certain amendments and supplements to a number of Articles of the Company's Charter (the "**Charter**"), the summary of which is as follows:

- 1. Adding a provision allowing the Company to have more than 01 (one) legal representative. In cases where there is more than 01 (one) legal representatives, the BoD is authorized to appoint other legal representatives of the Company, other than the Chairperson and the General Director, both of whom are, by default, the legal representatives of the Company. The BoD is authorized to determine the number of such additional legal representative(s), their titles, rights and responsibilities at an appropriate time. The BoD shall simultaneously seek to file for changes in the business registration in relations to supplementing the legal representative(s) of the Company with the competent authorities. In cases where there is only 01 (one) legal representative, the General Director shall be the legal representative of the Company.
- 2. Supplementing and updating the business lines of the Company according to the proposal of the BoD at the Annual General Meeting of Shareholders (the "AGM").
- 3. Supplementing a number of definitions, amending certain wordings, terms, abbreviations and references in the Charter to ensure consistency of format and content of the Charter in accordance with Decree 71 and Circular 95 (but shall not affect the meaning of articles and clauses of the Charter). The General Director, the legal representative of the Company, is authorized to conduct the review, amendments and supplements to the Charter.

The BoD would like to submit to the Shareholders for consideration and approval of the revised Charter incorporating the amendments and supplements. The revised Charter shall take effect from the date of signing and shall replace the Charter of 15 September 2017 and its amendments and supplements.

The General Director, the legal representative of the Company, is authorized to complete, sign and issue the revised Charter. The revised Charter will be posted on the website of the Company at the link: http://ir.vincom.com.vn.

Thank you.

ON BEHALF OF THE BOARD OF DIRECTORS

To:

- As stated above;
- Company archives.

MAI THU THUY CHAIRPERSON

Note: Further amendments and supplements to this document may be proposed for approval at the GSM.

ANNEX AMENDMENTS, SUPPLEMENTATIONS TO THE CHARTER

No.	Relevant Article	Current content	New content	Reason for the amendment/ supplementation
1.	Article 3.4	The General Director shall be the legal representative of the Company.	 The legal representative of the Company: a) Considering actual situation of the Company from time to time, the Company may decide that the Company shall have more than one (01) legal representative, including: the Chairperson of the BoD, the General Director and other legal representative(s) as appointed by the BoD from time to time. In cases where there is only 01 (one) legal representative, the General Director shall be the legal representative of the Company. b) The BoD is authorized to appoint, decide on the number, title, rights, obligations and responsibilities of the legal representative(s). c) The legal representative of the Company is an individual who represents the Company to exercise the rights and perform the obligations arising from transactions of the Company, represents the Company in the capacity as plaintiff, respondent or person with related interests and obligations before the arbitration or court, and other rights and obligations as stipulated in this Charter, internal code of management of the Company and as prescribed by laws. The Company shall always ensure that at least one legal representative is a resident in Vietnam and the legal representative shall be personally liable for all damages the Company has to suffer due to the breach of his/her obligations stipulated in clause (c) of this Article. 	In order to strengthen the management work, delegation responsibility and authority to represent Company on its business activities

2.	Article 4	Business Lines	To update this Article in accordance with the amendments to	
		Including 21 business lines.	the business lines as and when filing for changes in business	
			registration.	
2	A4° -1 -	The action of CMC modified and he since to the	Til. CMC	T1
3.	Article	The notice of a GMS meeting must be given to the	The GMS meeting invitation must contain name, head-	To comply with the
	23.3	Shareholders, posted on the Company's website (if any) at	office address and enterprise registration number, name and	regulations of the
		least ten (10) Business Days (excluding the date of the	permanent address of the Shareholder, time and venue the	Law on Enterprises
		notice and the date of the meeting) (or at least fifteen (15)	GMS and other requirements for participants. Notice may be	2014 and the sample
		days in case where the aforesaid period of ten (10) Business	sent to Shareholders via registered mail to the Shareholder's	Charter attached to
		Days is less than fifteen (15) days) prior to the date of the	address registered in the list of legitimate shareholders and	Circular 95
		GMS meeting. The agenda of the GMS meeting and	posted on the Company's website at least ten (10)	
		documents concerning the issues to be voted at the meeting,	working days prior to the date of the GMS. Information	
		the proposed resolution and the voting card for each of the	on the GMS shall be disclosed in accordance with the	
		issues in the agenda shall be sent to the Shareholders and/or	regulation of laws on securities and securities market.	
		posted on the Company's website (if any).		
4.	Article	Send the ballot together with other related documents to all	Send the ballot to Shareholders by registered mail to the	To comply with the
	25.3	Shareholders who have the right to vote. Ballot forms	Shareholder's registered address in the list of legitimate	regulations of the
		attached to the draft of the resolution and explanation	shareholders and post on the Company's website at least	Law on Enterprises
		documents must be sent by registered mail to the registered	ten (10) working days prior to the deadline to send back	2014 and the sample
		addresses of Shareholders or by email to the registered	the ballot. The meeting materials enclosed with ballot to be	Charter attached to
		email address of the Shareholders;	posted on the Company's website include (i) the draft	Circular 95
			resolutions of the GMS; (ii) materials explaining contents of	
			the draft resolution of the GMS. The ballot to be sent to	
			Shareholders as stipulated in this Clause must specify the	
			address and instruction on downloading the meeting	
			materials. The Company will send materials together with	
			ballot form at the request of Shareholders	
	1	1	<u>^</u>	